



The Federation of  
National Associations of  
Ship Brokers & Agents

---

**Celebrating our Past.  
Inspiring our Future.**

---

**October 2023**

Founded in 1969, **FONASBA** is the International Organisation representing the National Associations of Ship Brokers and Agents.

FONASBA is based in London.



**FONASBA**

The Federation of National Associations of Ship Brokers and Agents



# Mission

---

“To protect the professions of Ship Brokers and Agents worldwide, promoting fair and equitable practices and ensuring that the views of its members are voiced at the highest levels of the maritime industry”.



**FONASBA**

The Federation of National Associations of Ship Brokers and Agents

# MEMBERSHIP

---

**FONASBA members are national associations of ship brokers and/or agents, or individual companies where national associations do not yet exist.**

FONASBA is independent of commercial pressures and constraints and is therefore able to represent its members in an impartial, transparent and open way.



**FONASBA**

The Federation of National Associations of Ship Brokers and Agents

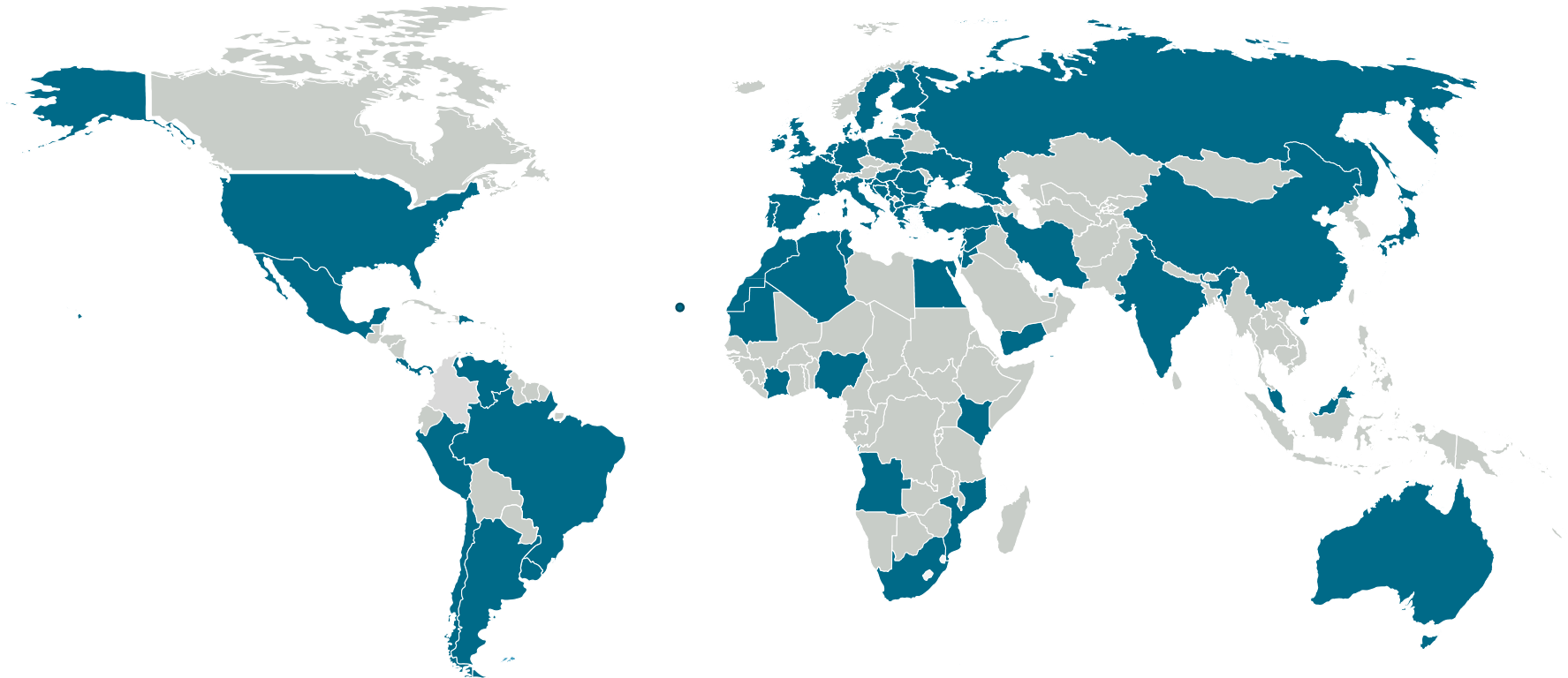


Slide 4

## OUR MEMBERS: 2023

---

**85 members** in **70 countries** representing over **5,000 companies**



**FONASBA**

The Federation of National Associations of Ship Brokers and Agents

# OUR MEMBERS

## Asia

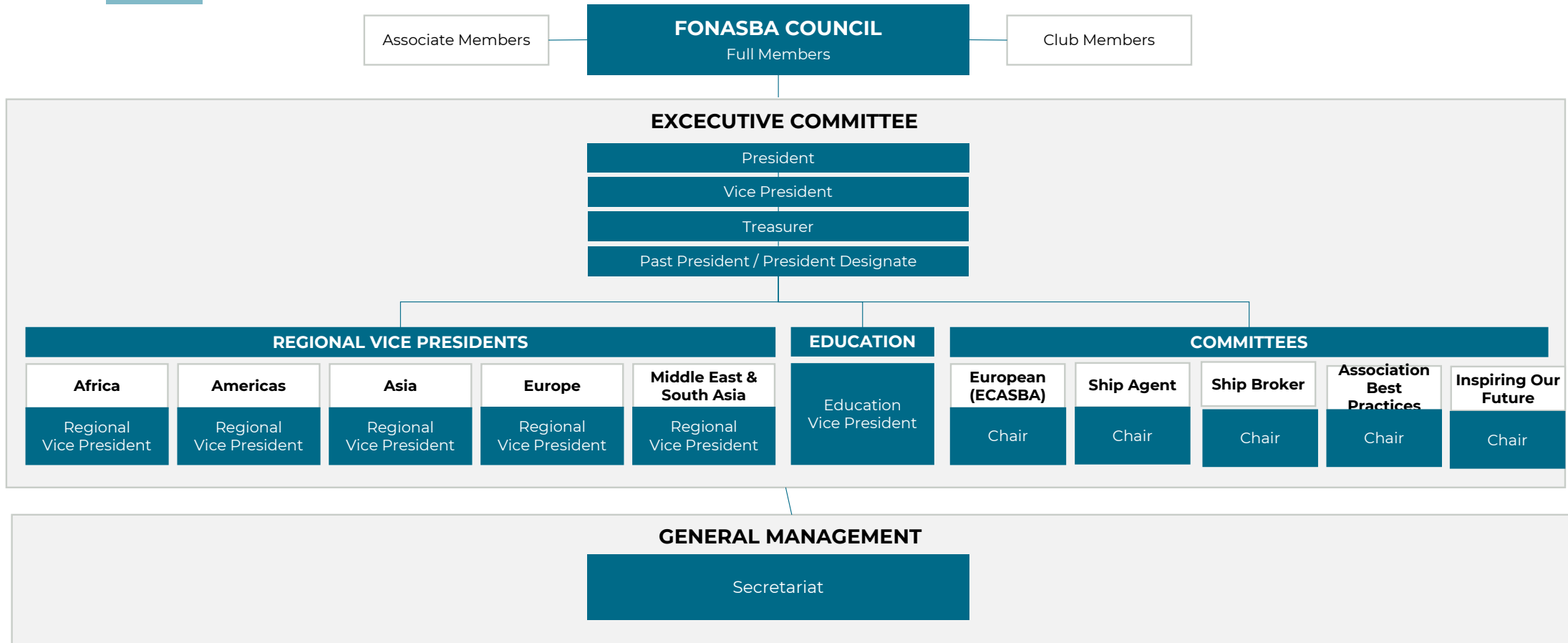
- Australia
- China
- Japan
- Malaysia



**FONASBA**

The Federation of National Associations of Ship Brokers and Agents

# STRUCTURE



**FONASBA**

The Federation of National Associations of Ship Brokers and Agents

# INTERVENTION LEVELS



## 01. International

Consultative status at:



Works closely with our Club Members:



**FONASBA**

The Federation of National Associations of Ship Brokers and Agents



# INTERVENTION LEVELS



## 02. Regional

Support existing members through **five Regional Vice Presidents:**

AFRICA

AMERICAS

ASIA

EUROPE

MIDDLE EAST &  
SOUTH ASIA



**ECASBA, the European committee of FONASBA,** represents the views of the European ship broking and ship agency professions to the EU institutions.



**FONASBA**

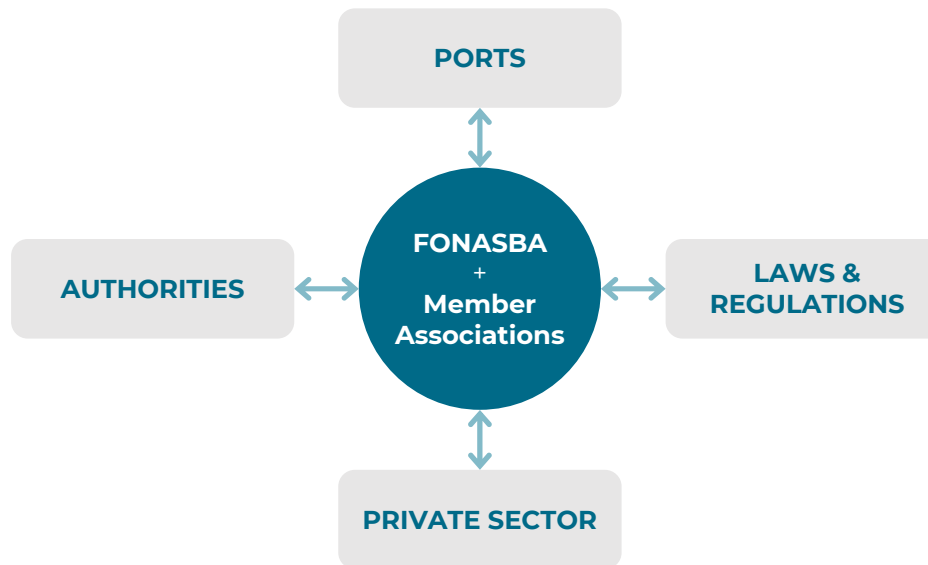
The Federation of National Associations of Ship Brokers and Agents

# INTERVENTION LEVELS



## 03. National

FONASBA provides direct support to **individual member associations**. Individual associations can also liaise, request and receive information from other member associations.



**FONASBA**

The Federation of National Associations of Ship Brokers and Agents

# BENEFITS OF MEMBERSHIP

---

- **FONASBA Quality Standard (FQS):** Established in October 2007 and is **the only recognised quality label for ship brokers and agents**, currently in place in 47 countries and covering nearly 600 companies.
- **Membership Surveys:** Use the power of the FONASBA member network to address an issue or solve a problem.
- **Port Procedures Survey:** Details procedures at over 200 ports in over 40 countries, a unique source of information and guidance on the role and responsibilities of the ship agent.
- **Maritime Education & Training:** FONASBA provides a wide range of education and training programmes exclusively available to employees of companies in membership. FONASBA also hosts the Young Ship Agent or Ship Broker of the Year Award, open to ship agents or ship brokers worldwide aged 40 and under.
- **Standard Documentation:** Development of internationally recognised ship agent documentation including the FONASBA/BIMCO AAA and GAA forms.



**FONASBA**

The Federation of National Associations of Ship Brokers and Agents

# BENEFIT OF MEMBERSHIP

## FONASBA Quality Standard (FQS)

Demonstrating a commitment to quality in  
**48 countries** and over **600 companies**.

- Algeria
- Argentina
- Australia
- Belgium
- Brazil
- Bulgaria
- Chile
- Costa Rica
- Croatia
- Curacao
- Cyprus
- Denmark
- Dominican Rep.
- Dubai
- Egypt
- Estonia
- Finland
- France
- Germany
- Great Britain
- Greece
- Hungary
- India
- Israel
- Italy
- Japan
- Jordan
- Kenya
- Lebanon
- Lithuania
- Malta
- Mauritania
- Mexico
- Morocco
- Mozambique
- Netherlands
- Peru
- Poland
- Portugal
- Romania
- Russia
- Slovenia
- Spain
- Sweden
- Tunisia
- Uruguay
- USA
- Venezuela



**FONASBA**

The Federation of National Associations of Ship Brokers and Agents



# BENEFIT OF MEMBERSHIP

## FONASBA Quality Standard (FQS)

The **FQS** is endorsed by:

- BIMCO
- Intercargo
- INTERTANKO and
- The International Chamber of Shipping

It is referenced in:

- UN/ECE Recommendation 45 - Minimum Standards for Ship Agents and Ship Brokers
- The FONASBA/BIMCO AAA and GAA and
- GENCON 2022



**FONASBA**

The Federation of National Associations of Ship Brokers and Agents

THE FEDERATION OF  
NATIONAL ASSOCIATIONS OF SHIP  
BROKERS AND AGENTS

**FONASBA**



**QUALITY STANDARD  
FOR  
SHIP BROKERS AND AGENTS**

**This is to certify that:**  
***METCO s.a.l.***  
**Of**  
***BEIRUT***  
**has been awarded the FONASBA Quality Standard  
with effect from:**  
**17<sup>th</sup> October 2022**

Signed:

Position: President	Secretary
---------------------	-----------

Association: Lebanese Shipping Agents Syndicate

duly authorised by the Executive Committee of FONASBA to issue this certificate.

This certificate remains the property of FONASBA and shall be returned to FONASBA immediately should the above-mentioned company no longer comply with the requirements of the Quality Standard.

# BENEFITS OF MEMBERSHIP

## Actions for Agents

In representing the interests of ship agents worldwide, FONASBA's dedicated actions include:

- A dedicated Ship Agent Committee
- Representation on the Executive Committee (Ship Agent Chair and Vice Chair)
- Plenary session at the Annual Meeting
- Updating the UNCTAD Minimum Standards for Ship Agents (Now UN/CEFACT Recommendation 45)
- Developing dedicated ship agency appointment forms in conjunction with BIMCO
- Representing ship agents in international fora including the IMO FAL Committee
- Supporting ship agents in discussions with regional (EU) and national authorities
- Raising awareness of the role of the ship agent as the coordinator and facilitator of the port call
- Hosting of seminars and webinars on relevant subjects
- FONASBA Education programmes for ship agents:
  - The FONASBA Agent Diploma – in conjunction with ASBA, The FONASBA/ACB Liner, Tramp and Ro/RO courses – in conjunction with the Barcelona Shipping Agents Association (ACB)



**FONASBA**

The Federation of National Associations of Ship Brokers and Agents

# BENEFITS OF MEMBERSHIP

---

## Actions for Brokers

In representing the interests of ship brokers worldwide, FONASBA's dedicated actions include:

- A dedicated Ship Broker Committee
- Representation on the Executive Committee (Ship Broker Chair and Vice Chair)
- Plenary session at the Annual Meeting
- Representing ship brokers on the BIMCO Documentary Committee
- Circulation of Baltic Exchange weekly market reports and New Contex and Hamburg Index commentaries
- Hosting of seminars and webinars on relevant subjects
- FONASBA Certificate in the Fundamentals of Shipbroking course, in conjunction with the Institute of Chartered Shipbrokers
- Hosting shipbroker news and discussion fora on social media



**FONASBA**

The Federation of National Associations of Ship Brokers and Agents

# BENEFITS OF MEMBERSHIP

---

## Maritime Education & Training

In addition to promoting the education courses offered by Member associations\* such as the Institute of Chartered Shipbrokers and the Association of Ship Brokers and Agents (USA) Inc., FONASBA itself also provides courses in both ship agency and ship broking, namely:

- The FONASBA Certificate in the Fundamentals of Ship Broking (jointly with ICS)
- The FONASBA Agent Diploma (jointly with ASBA)
- The FONASBA/ACB Liner Shipping Transportation Course (in conjunction with the Barcelona Ship Agents Association (ACB))
- The FONASBA/ACB Tramp Shipping Course and
- The FONASBA/ACB Ro/Ro Shipping Course (in Spanish)

A number of these courses provide opportunities for member associations to generate income from their sale.

\*A course search facility is available at: [www.fonasba.com/fonasba-education-and-training](http://www.fonasba.com/fonasba-education-and-training)



**FONASBA**

The Federation of National Associations of Ship Brokers and Agents



# BENEFITS OF MEMBERSHIP

## The Annual Meeting

**Hosted annually in a member country, the programme includes:**

- Plenary meetings of the five Committees:

European  
(ECASBA)

Ship Agent

Ship Broker

Association Best  
Practices

Inspiring our  
Future

- The only opportunity for the worldwide membership to meet
- Panels & Seminars
- Council Meeting
- Social events and networking
- The 2023 Annual Meeting was held in Jordan.



**FONASBA**

The Federation of National Associations of Ship Brokers and Agents

# INTERNATIONAL INITIATIVES

---

- **The Ship Agent as Port Single Window:** Aimed at enhancing recognition of the vital role of the ship agent in the national and global supply chain as the eyes and ears of their Principal in the port.
- **Minimum Standards for Ship Agents and Brokers:** FONASBA led on the development by the UN Centre for Trade Facilitation and Electronic Business (UN/CEFACT) of UN/ECE Recommendation 45, Minimum Standards for Ship Agents and Ship Brokers.
- **IMO FAL Convention Review:** During the review, FONASBA secured the first-ever definition of a ship agent in an IMO document.
- **COVID-19:** FONASBA worked with other major international shipping industry associations to raise awareness of the plight of stranded seafarers, secured IMO and UN endorsement of seafarers and other marine personnel as key workers, lobbied national authorities to remove barriers to the movement of bona fide crew members and developed protocols to ensure crew changes can take place in a safe and secure manner. FONASBA has also issued an Infectious Diseases Protocol for ship agents.





# WHY JOIN FONASBA?

---

We are the only voice representing ship brokers and agents at international level.

We represent a powerful and diverse worldwide network.



**FONASBA**

The Federation of National Associations of Ship Brokers and Agents

# BENEFITS OF JOINING FONASBA

---

## Shared Interests:

- We provide global coverage
- We support and work to create and keep clear, equal and transparent regulation and standards worldwide
- We believe in exchange of information and best practice
- We are committed to the provision and enhancement of quality service (FQS)
- We recognise the importance of education and training and of its promotion within the membership, as vital pillars for the future of our loved profession



**FONASBA**

The Federation of National Associations of Ship Brokers and Agents



# BENEFITS OF JOINING FONASBA

---

## Membership Benefits:

- Access through FONASBA to global maritime decision-making at the highest levels, through consultative status with IMO, UNCTAD, the World Customs Organisation, ensuring protection of the interests of our professions
- Opportunities to tap into an unrivalled knowledge base of best practice across more than 70 countries
- The ability to apply for the FONASBA Quality Standard (FQS)
- Access to a unique portfolio of education and training programmes, dedicated to ship agents and ship brokers and developed by established and respected providers
- Participation in activities and initiatives at national, regional and international level



**FONASBA**

The Federation of National Associations of Ship Brokers and Agents

# MEMBERSHIP FEES

## Full members

National or regional associations representing ship agents and/or ship brokers.

For national federations in membership, the qualifying number of companies is the total number of companies in all associations.

For associations representing more than one industry sector, only the number of ship agency and ship broking companies are counted.

For FONASBA members based in European Union, Candidate or European Economic Area Member States a supplementary fee (the ECASBA fee) is also payable.



**FONASBA**

The Federation of National Associations of Ship Brokers and Agents

## Fees 2023/24:

### FONASBA Fee

Basic  
€ 1,910.00

Per Member \*  
€ 12.30

### ECASBA Fee

Basic  
€ 1,045.00

Per Member \*  
€ 12.300

\* Per member company of the association to a maximum of 250 members.

*All fees are payable annually, from 1<sup>st</sup> July.*

Slide 22



FONASBA

**Joining forces**



**Better results**



**FONASBA**


The Federation of National Associations of Ship Brokers and Agents





## CONTACT

---

 7<sup>th</sup> Floor, Walsingham House  
35, Seething Lane, London  
EC3N 4AH, United Kingdom

 +44 20 7623 3113

 [www.fonasba.com](http://www.fonasba.com)



**Jonathan C. Williams, FICS**

General Manager

[generalmanager@fonasba.com](mailto:generalmanager@fonasba.com)





FONASBA

**Thank you**

---