

FONASBA ANNUAL MEETING AMMAN 2023

ASSOCIATION BEST PRACTICE COMMITTEE

RECOGNITION OF SHIP AGENTS IN SPAIN

ASECOB
ASOCIACIÓN ESPAÑOLA DE
CONSIGNATARIOS DE BUQUES

SPAIN'S SHIP AGENCY AT A GLANCE



- 8,000 Km COASTAL LINE
- 28 NATIONAL PORT AUTHORITIES
 - 46 PORTS
- + LOCAL GOVERNMENT PORTS
- AROUND 100,000 DIRECT AND 175,000 INDIRECT JOBS POSITIONS IN THE OVERALL INDUSTRY
- 157,000 MERCHANT VESSELS CALLS
- 32,9 mio PASSENGERS (*WHEREOF 8,2 mio CRUISE PASSENGERS*)
- 4,525 CRUISE VESSEL CALLS
- 1,6 mio RO-RO TRAILERS

(2022 data)

WHAT DID WE HAD IN SPAIN ?

Law 14/2014, of July 24, on Maritime Navigation.

“It is understood by Ship Agent to the person who, on behalf of the shipowner or the shipping company takes care of the material and legal arrangements necessary for dispatch and other services to the ship in port.”

Royal Legislative Decree 2/2011, of September 5, which approves the Consolidated Text of the Law on State Ports and the Merchant Marine

“For the purposes of this law, the agent of a ship is considered to be the natural or legal person who acts in the name and representation of the shipping company or the owner of the ship.”

FIRST ASECOB LEGAL ACHIEVEMENT

Royal Decree 131/2019, of March 8, which develops the obligation to appoint ship agents to any ship arriving to Spanish Ports

Article 1. Object. The purpose of this royal decree is the development of the conditions for the establishment and exercise of the activity in port that is specific to ship agents, regardless of the state or local ownership of the port in question.

(*) ISSUED BY SPANISH MERCHANT MARINE DIRECTORATE (MINISTRY OF TRANSPORT) AND WORDED IN CONJUCTION TO ASECOB

NOT ENOUGH, SO WE EXPLORED ANOTHER OPTION:

EDUCATION



SOME ASSISTANCE IS ALWAYS WELCOME

- TO OUR REQUEST, FORMAL SUPPORT LETTER TO THE NATIONAL INSTITUTE OF QUALIFICATIONS WHERE ISSUED BY:
 - PRESIDENT OF NATIONAL PORTS AUTHORITY
 - GENERAL MANAGER OF SPANISH MERCHANT MARINE
 - CUSTOM'S GENERAL MANAGER

(Of course, we appeal for it because it will further increase service quality & safety)

NATIONAL INSTITUTE OF PROFESSIONAL QUALIFICATIONS MINISTRY OF EDUCATION

- PROFESSIONAL QUALIFICATION.
- FORMAL TRAINING
- *TITLE OBLIGATION FOR SHIP AGENTS' OFFICES (???)*

WORKING GROUP

- **REDUCED. SIX EXPERT PROFESSIONALS WITH DEEP EXPERIENCE IN:**
 - LINE AGENCY
 - TRAMP/BULK
 - CRUISES/YATCHS
 - FONASBA YABA 2022
 - BUNKERING, PROVISSIONS, CREW CHANGES, STS/OFF LIMITS OPERATIONS
 - GENERAL –COORDINATION-
 - PORT CAPTAIN (ESLPA)
- **DRIVEN BY INCUAL’S TECHNICIAN. TIGHT DEADLINES.**
- **ARRANGED ON-SITE VISITS (2 PORTS, SMALL/BIG) WITH INCUAL’S TECHNICIAN**
- **NOT A QUICK PROCESS:**
 - SOME 2 MONTHS TO GET PROJECT ACCEPTED,
 - 2 MONTHS TO PREPARE DRAFT (52 pag.),
 - 5 MONTHS TO GET IT APPROVED AND
 - 8 MORE MONTHS TO GET SIGNED BY COUNCIL OF MINISTERS AND PUBLISHED IN THE OFFICIAL BULLETIN =
 - **+/- 1,5 YEARS IN TOTAL AND PENDING OF FORMAL EDUCATION STRUCTURE FROM MINISTRY**

FORMAL STRUCTURE OF PROFESSIONAL QUALIFICATIONS

IN CONNECTION TO QUALIFICATIONS *-In general-*

- Professional family
- Professional qualification
- Qualification's structure

IDENTIFICATION DATA OF QUALIFICATION

- Code
- Level
- General competence
- Professional area
- Professional Segment
- Productive sector
- Relevant Job positions

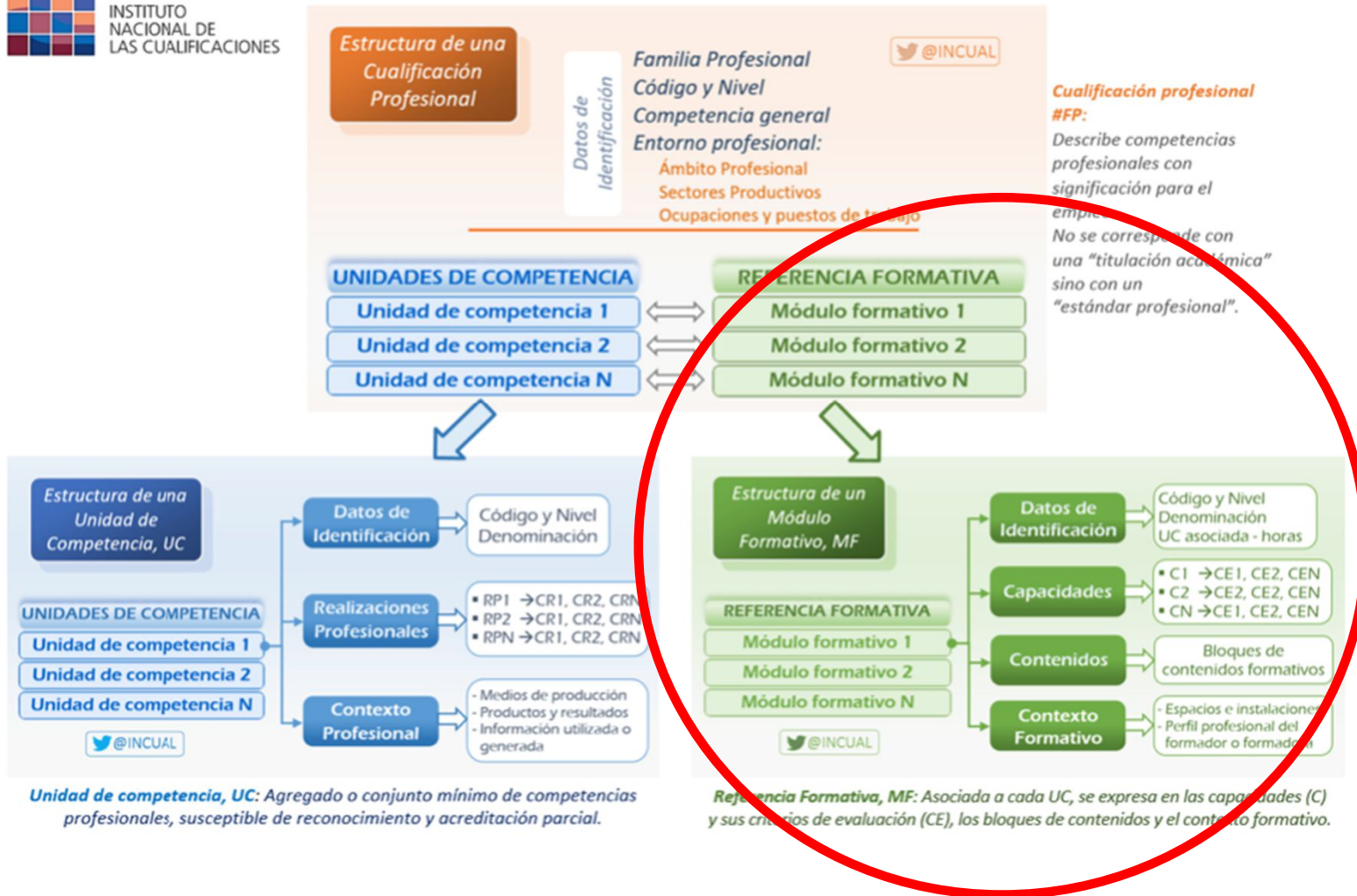
UNITS OF COMPETENCE

- Competence –in general
- Competence Units
- Professional Realizations
- Criteria of Realizations
- Professional Context
- Production Units
- Products & Results
- Information used or generated

TRAINING MODULE

- Capabilities
- Evaluation's criteria
- Capabilities to be developed in a real working environment
- Contents of Training Module
- Duration
- Facilities
- Trainer's skills and requirements

FULL STRUCTURE OF A PROFESSIONAL QUALIFICATION



SHIP AGENTS UNITS OF PROFESSIONAL COMPETENCE

- *UC0242_3: Administratively manage import/export or the introduction /dispatch operations of merchandise (cross-functional module)*
- UC2705_3: Manage the berthing or anchoring of the ship and her operations in port
- UC2706_3: Manage the stay of the ship at port
- UC2707_3: Manage the operation for the departure of the ship from port
- *UC9999_3: Communicate in English with an independent user level (B1), according to the Common European Framework of Reference for Languages, in the professional field (cross functional module)*

... AND WE ACHIEVED IT!



BOLETÍN OFICIAL DEL ESTADO



Núm. 179

Viernes 28 de julio de 2023

Sec. I. Pág. 111287

ANEXO V

Cualificación profesional: Servicios de consignación de buques

FAMILIA PROFESIONAL: COMERCIO Y MARKETING

Nivel: 3

Código: COM808_3


... AND WE ACHIEVED IT! (2)

CUALIFICACIÓN PROFESIONAL:

Servicios de consignación de buques

<i>Familia Profesional:</i>	<i>Comercio y Marketing</i>
<i>Nivel:</i>	<i>3</i>
<i>Código:</i>	<i>COM808_3</i>
<i>Estado:</i>	<i>BOE</i>
<i>Publicación:</i>	<i>RD 546/2023</i>

Competencia general



Efectuar servicios de consignación de buques, tanto de mercancías como de pasaje, de acuerdo con los objetivos y procedimientos establecidos por el operador del buque, cumpliendo la normativa relativa a protección medioambiental, a la normativa específica marítima y de puertos y a los estándares de calidad.

GENERAL COMPETENCE

“Carry out ship consignment services, both for merchant and passengers vessels, in accordance with the objectives and procedures established by the ship operator, complying with the regulations relating to environmental protection, specific maritime and port regulations and quality standards”

WHAT'S NEXT

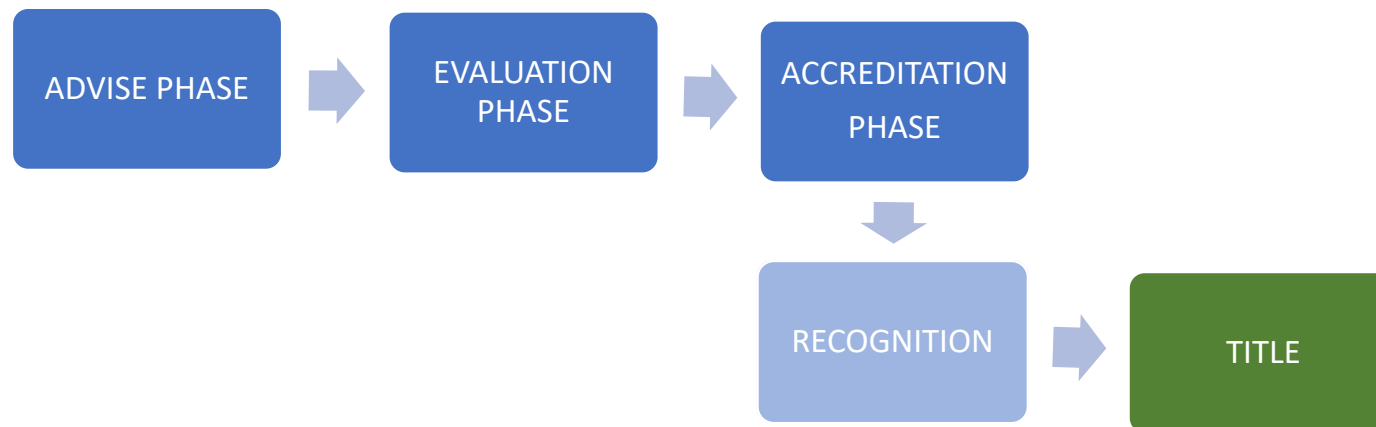
- GET THE FORMAL TRAINING MODULES DESIGNED, APPROVED AND PUBLISHED IN THE OFFICIAL BULLETIN
 - PROCESS DELAYED DUE TO NEW PROFESSIONAL TRAINING LAW DATED JUL,18 2023 AND NEED TO ADAPT EXISTING QUALIFICATIONS/TRAINING
 - ALTHOUGH NO RELEVANT CHANGES EXPECTED DUE TO NEW LAW

WHAT DOES IT MEAN TO OUR SHIP AGENTS?

- OFFICIAL RECOGNITION OF THE PROFESSION, ITS FORMAL TRAINING AND ACCESS TO OUR INDUSTRY:
 - *INCLUSION IN NATIONAL AND EU PROFESSIONAL CATALOGUE*
- LEVEL 3 (Max. in Professional education)
- MID LEVEL DEGREE (just below University Degree)
- TITLE: TÉCNICO SUPERIOR EN CONSIGNACIÓN (SHIP AGENT SENIOR TECHNICIAN)
- INCLUDES BOTH, SHIP **AND** CARGO AGENCY.

TITLE RECOGNITION BY LABOUR EXPERIENCE

- UPPER SECONDARY GRADUATE AND >20 YEARS OLD
 - MINIMUM 2,000hrs LABOUR EXPERIENCE IN PAST YEARS
 - PREVIOUS SIMILAR TRAINING (by Modules)
 - LABOUR EXPERIENCE OR RESPONSIBILITY ON AREAS COVERED BY COMPETENCE UNITS (by Modules)
-
- RECOGNITION IS **NOT** AN 'AUTOMATIC' PROCESS



EUROPASS



EUROPASS SUPPLEMENT (*)



SPAIN

1. TITLE OF THE CERTIFICATE (ES)

Certificado de Profesionalidad de nivel 3 en
COML0211 GESTIÓN COMERCIAL Y FINANCIERA DEL TRANSPORTE POR CARRETERA

2. TRANSLATED TITLE OF THE CERTIFICATE (EN)

Professional Certificate Level 3 in
COML0211 COMMERCIAL AND FINANCIAL MANAGEMENT OF ROAD TRANSPORT
(This translation has no legal status)

3. PROFILE OF SKILLS AND COMPETENCES

The holder of this certificate will have acquired the **general competence** to manage economic, financial and commercial activity for road transport, carrying out the administrative procedures and complying with business and tax obligations derived from the provision and monitoring of road transport services, ensuring quality and satisfaction for customers and using English where necessary, while respecting current law. This general competence is divided into the following **skills units** (UC):

- Market road transport services (UC2182 3).

Entry/access requirements:

- *Bachiller* Diploma (upper secondary education); or
- Professional Certificate Level 2 in the same professional area.
- If neither of the above or higher certifications are held, a pass in the key skills tests.

Additional information: Professional certificates are instruments for official accreditation of the professional qualifications in the National Catalogue of Professional Qualifications for all economic activities, within the scope of the labour administration. The National Repertoire of Professional Certificates is divided into three qualification levels (Level 1, Level 2 and Level 3), and by sectors into 26 professional families and 102 professional areas. More information is available at: www.sepe.es

National Europass Centre: www.oapee.es

(*) Explanatory note: This document is designed to provide additional information about the specified certificate, but has no legal status in itself. The format of the description is based on the following texts: Council Resolution 93/C 49/01 of 3 December 1992 on the transparency of qualifications; Council Resolution 96/C 224/04 of 15 July 1996 on the transparency of vocational training certificates; and Recommendation 2001/613/EC of the European Parliament and of the Council of 10 July 2001 on mobility within the Community for students, persons undergoing training, volunteers, teachers and trainers.

More information is available at: <http://europass.cedefop.eu.int>

TITLE OBLIGATION FOR AGENCIES

- **WE DON'T KNOW YET, BUT...**
 - FREIGHT FORWARDERS / ROAD TRANSPORT AND OTHERS:
 - OBLIGATION TO HAVE **AT LEAST ONE ENTITLED** AND **EMPOWERED** PERSON PER OFFICE

MAYBE YOUR ARE NEXT!



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Web inicial / Otros organismos / Organismos de cualificaciones en otros países / **Europa**

VISUALIZACIÓN DEL MENÚ

- África
- América
- Asia
- Europa
- Oceanía

EUROPA



Alemania
 Instituto Federal de Formación Profesional, Bundesinstitut für Berufsbildung (BIBB)

Dinamarca
 Agencia Danesa para la Educación Internacional, Danish Agency for International Education (DEK)

Francia
 Centro de Estudios y de Investigaciones sobre las Cualificaciones, Centre d'études et des recherches sur les Qualifications (CÉREQ)

Grecia
 National Organisation for the Certification of Qualifications & Vocational Guidance (EOPPEP)

Irlanda
 Autoridad Nacional Irlandesa de las Cualificaciones, National Qualifications Authority of Ireland (NQAI)

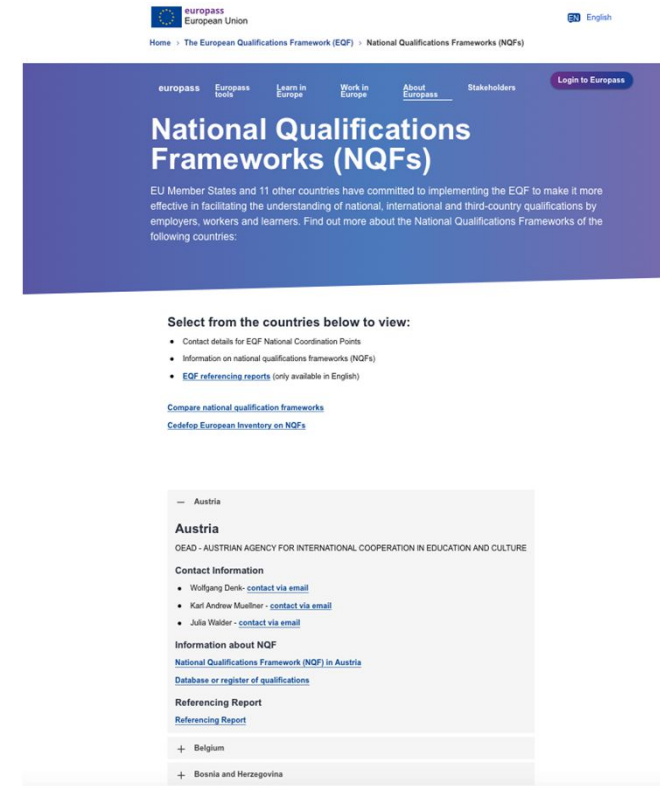
Italia
 Instituto para el Desarrollo de la Formación Profesional de los Trabajadores, Istituto per lo Sviluppo della Formazione Professionale dei Lavoratori (ISFOL)

Países Bajos
 Centro Nacional para la Innovación de Educación y Formación en los Países Bajos, Centre of Expertise on Vocational Education and Training (CINOP)

Portugal
 Agencia Nacional de las Cualificaciones, Agência Nacional para a Qualificação, (ANQ)

Reino Unido de Gran Bretaña: Escocia
 Autoridad Escocesa de Cualificaciones, Scottish Qualifications Authority (SQA)

Reino Unido de Gran Bretaña: Inglaterra, Gales e Irlanda del norte
 Autoridad de las Cualificaciones y Currículo, Qualifications and Curriculum Development Agency (QCDA)



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National Qualifications Frameworks (NQFs)

EU Member States and 11 other countries have committed to implementing the EQF to make it more effective in facilitating the understanding of national, international and third-country qualifications by employers, workers and learners. Find out more about the National Qualifications Frameworks of the following countries:

Select from the countries below to view:

- [Contact details for EQF National Coordination Points](#)
- [Information on national qualifications frameworks \(NQFs\)](#)
- [EQF referencing reports](#) (only available in English)

[Compare national qualification frameworks](#)
[Define European Inventory on NQFs](#)

— Austria

Austria

OEAD - AUSTRIAN AGENCY FOR INTERNATIONAL COOPERATION IN EDUCATION AND CULTURE

Contact Information

- [Wolfgang Denk - contact via email](#)
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- [Julia Walder - contact via email](#)

Information about NQF

- [National Qualifications Framework \(NQF\) in Austria](#)
- [Database or register of qualifications](#)

Referencing Report

[Referencing Report](#)

+ Belgium
 + Bosnia and Herzegovina

<https://incual.educacion.gob.es/europa>

<https://europa.eu/europass/en/europass-tools/european-qualifications-framework/national-qualifications-frameworks>

**THANK
YOU**

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CONSIGNATARIOS DE BUQUES