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FONASBA
The Federation of National Associations of Ship Brokers and Agents

**FONASBA
Education & Training
On Website**

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FONASBA is pleased to welcome the Global Logistics & Trading Company of Douala, Cameroon as our latest Associate Member, increasing our global coverage to 61 countries

Providing shipowners with local knowledge and expertise

FONASBA and its members are committed to the furtherance and expansion of education and training within the global ship broking and ship agency sectors. This commitment, to which all associations must adhere, is encompassed within FONASBA's Code of Conduct, which states in Chapter 2:


Members will:

1. employ experienced professionally qualified staff to cover all aspects of the business being undertaken, so as to ensure the proper performance of all the functions of ship agent and shipbroker,
2. encourage such staff to improve its professional capacity qualifications by assisting it to study and pass examinations based on the syllabi of recognized international shipping authorities/educational institutions.

Education & Training Course Search
Book List Search
FONASBA Young Ship Agent or Ship Broker Award
FONASBA Agent Diploma
The Lima Declaration

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FONASBA'S CAMPAIGN TO PROMOTE THE ADOPTION OF PROFESSIONAL STANDARDS WITHIN THE INDUSTRY



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Registration for the FONASBA 2018 Annual Meeting

THE LIMA DECLARATION

FONASBA officially launched its "Lima Declaration" at the 2013 Annual Meeting held in Lima, Peru. This document is an appeal to governments, regulators and the maritime industry to recognise the value of education, professional standards and quality service in the fields of ship agency and shipbroking across the globe.

Presenting the Declaration to the members, FONASBA President Marygrace Collins noted that the shipping industry as a whole is under pressure to enhance training and education as a result of increased regulation, both international and national. Ships and the cargoes they carry are becoming more complex and FONASBA is taking the opportunity to issue a reminder that the ship agency and ship broking professions are equally complex, demanding adequate and relevant training and education.

The Declaration is a call to the global ship agency and shipbroking profession to recognise the need to ensure that all employees, from front line agents and brokers to back-office support staff and at every level from trainee to senior management, are properly trained. With new legislation and regulations being introduced on a regular basis, and penalties for non-compliance often severe, being fully up to date is fundamental to providing the highest level of service to principals as well as ensuring full compliance with the law.

FONASBA
Educational
Mission Statement

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FONASBA LIMA DECLARATION

Acknowledging that

- shipping plays a vital role in the international economy and contributes to international trade and the world economy in the most efficient, safe and environmentally friendly mode of transporting goods
- ship agents and brokers are at the heart of the shipping industry, by both bringing vessels and cargoes together and coordinating the actions of statutory authorities, port and terminal operators, service providers, the Marine, Customs and all other parties to ensure the efficient movement of the vessel through the port
- education of shipping professionals is of fundamental value to shipping

Knowing that

- ship agency and ship broking are complex and demanding professions
- ship agents are required at all levels to be fully conversant with the numerous safety, commercial and statutory requirements and regulations applicable to the port
- ships are high value assets
- procedures and standards for safety and environmental protection are demanding
- ships, ports, information and communication technologies are developing rapidly

Understanding that

- there are no global education standards for ship agents and shipbrokers
- professional qualifications of ship agents and shipbrokers are not universally recognised
- different education standards and requirements exist within individual countries, without reference to practice in other countries
- in many countries there are no formal entry qualifications for entry to the ship agency and shipbroking professions


Recognising that

- national shipping knowledge and experience have a high value that need to be complemented by ongoing professional and training development to ensure that future developments and challenges can be met
- it is imperative to give support and foster development of ship agents and shipbrokers through the development of formalised, streamlined and above all internationally applicable regulations that are implemented consistently by all maritime nations
- a consistent international set of baseline standards for education, training and certification of shipping agents and brokers should be established and implemented
- internationally recognised professional standards and accreditation for ship agents and shipbrokers should also be established
- professional qualifications for ship agents and shipbrokers should be mutually recognised as a global basis
- in order to raise standards of professionalism in the ship agency and shipbroking sectors, companies providing such services should agree to become members of a national association and implement appropriate and relevant standards of conduct
- individuals working in the ship agency and shipbroking professions should aspire to achieve high standards of personal qualifications and training from a recognised education provider
- the FONASBA Quality Standard should be recognised by all parties in international maritime transport as a globally accepted quality label

FONASBA
Lima, Peru
2013

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EDUCATION & TRAININGS COURSES PROVIDED BY FONASBA MEMBER ASSOCIATIONS



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EDUCATION & TRAINING COURSE SEARCH

Welcome to FONASBA's searchable database of the education and training courses provided by its member associations.

The primary sort criterion is the course subject and the results can then be filtered further by delivery language, course level, duration and delivery method. Each entry also includes contact details for the course provider so that more detailed information can be obtained.

Please note that the courses and the relevant information on the following pages are provided by the association concerned and all questions regarding a course should be sent directly to the association.

To access the Course Search screen, click [here](#).

FONASBA
Cooperation with
its Member Associations

Bill of Lading Course

COURSE SUBJECT	Port & T
Course Subject	All
Delivery Language	All
Level of Qualification Offered	Dry Cargo Chartering Economics Introductory Courses Legal Liner Shipping Logistics & Modal Transport Marine Insurance Offshore Industry Other Port & Terminal Management Port Agency Ship Finance Ship Operations & Management Ship Sale & Purchase Shipping Business Shipping Law Tanker Chartering

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VIRTUAL BOOKLIST

Book List Search | FONASBA

https://www.fonasba.com/education-and-training/book-list-search

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Cooperation with
ICS

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Book details can be found here. FONASBA is honoured to have been recognised as the "Best Maritime Organisation" at the 2018 SHIPTEK International Maritime Awards. For more information click here. Information

BOOK LIST SEARCH

Welcome to FONASBA's virtual booklist containing details of a wide variety of important – and in many cases industry-standard – shipping text books as well as course books issued by our Members that provide education. To access the course list directly, please click [here](#). The list is searchable by subject and by language using the drop down menus at the top of the page. The majority of the books on this list can be purchased by clicking on the link next to the title. This will take you to either the website of the publisher or direct to Amazon.

Please note that any enquiries regarding the books on this list, or in relation to any purchases made using the links, should be directed to the publisher or Amazon as appropriate.

Search Criteria

Book Subject: All

Book Language: All

The Shipmaster's Business Co

Author: Malcolm
Language: English
Subject: General
Publisher: The Nau

Dry Cargo Chartering
Economics of Sea Transport and International Trade
General Interest
Introduction to Shipping
Legal Principles in Shipping Business
Liner Trades
Logistics and Multi-modal Transport
Marine Insurance
Offshore Support Industry
Port Agency
Port and Terminal Management
Ship Operations and Management
Ship Sale and Purchase
Shipping Business
Shipping Finance
Shipping Law
Tanker Chartering

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FONASBA YOUNG SHIP AGENT OR SHIP BROKER AWARD

1969 -2019
50
FONASBA

FONASBA
The Federation of National Associations of Ship Brokers and Agents

FONASBA
Cooperation with
ITIC, BIMCO

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FONASBA YOUNG SHIP AGENT OR SHIP BROKER AWARD

The Award was introduced in 2015 with the aim of encouraging members of the ship agency and ship broking profession aged 40 or younger to further their academic and practical training and education by researching and writing a thesis-standard paper on a maritime related subject of their choice.

Renan Queiroz, Brazil

Tim Polson, Australia

Niklas Soltow, Germany

Filipe Miguel, Portugal

Stefan Gielen, Belgium

Winners:

2019: Stefan Gielen, Belgium: "Crusade towards correct Dangerous Goods declarations"

2018: Filipe Miguel Dias Martins, Portugal: "The Shipping World in 2025 – a Road Map for shipping agent"

2017: Niklas Soltow, Germany: "Opportunities and challenges for port agents by the increasing digital progress of the maritime sector"

2016: Tim Polson, Australia: "The Role of the Shipbroker in the Break-Bulk, Multipurpose & Heavy-Lift Sector"

2015: Renan Queiroz, Brazil: "The role played by the ship agent on the shipping industry and the challenges faced by the activity with the advent of new global trends"

YABA 2020: Since only three applications were received, we decided to postpone this project for 2021.

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**FONASBA ONLINE COURSES FOR VARIOUS TARGETED TYPE OF STUDENTS
IN COOPERATION WITH DIFFERENT COURSE PROVIDERS**

Course provider →	FONASBA MEMBER ASSOCIATIONS	ASBA USA	WCO ACADEMY	ICC ACADEMY	ICS	BIMCO	Association of Shipping Agents of Barcelona / Universitat Oberta de Catalunya
Title of the course	Different	FONASBA AGENT DIPLOMA	Different courses	Different courses	FONASBA CERTIFICATE IN THE FUNDAMENTALS OF SHIPBROKING	FONASBA CERTIFICATE IN THE FUNDAMENTALS OF C/P DOCUMENTATION	LINER SHIPPING TRANSPORTATION
Type of course	Different courses	Practical entry-level	Courses in the field of customs legislation and customs procedures	Courses in the field of int. trade, finance, rules, documentation	Courses in the field of chartering business	Courses in the C/P documentation	Course in the field of international liner shipping (containerized and general cargo)
Targeted type of students	Operational, customer service and other agency staff	Newly-appointed operational agency staff	Staff in charge of customs procedures and documentation	Trade professionals	Young brokers-starters	Young brokers-starters	Staff in the liner shipping agencies
Status of the project	Fully operational	Fully operational	Fully operational	To be operational by the end of Feb 2020	Under development	Under development	Under development
Course price	Different	USD 110	Different, depend on course	Different, depend on course			
Basis for commission split	All earnings to the Association	FONASBA USD 30 ASBA USD 80	Commission 20% FONASBA/Member Association 50/50	Commission 15%-20% FONASBA/Member Association 50/50			

Membership survey about education courses is performed with the closing date on Wed 11th November. Responses were received from 23 Associations. The results of the survey will be processed and circulated soon.

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**PRACTICAL ENTRY-LEVEL ONLINE COURSE FOR THE NEW ENTRANTS TO THE SHIP AGENCY SECTOR
Example of Good Practice**



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FONASBA
Cooperation with
ASBA, New York

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Registration for the FONASBA 2018 Annual Meeting in

FONASBA AGENT DIPLOMA

As part of an ongoing commitment to support the provision of appropriate and relevant education at all levels across the ship broking and ship agency professions, FONASBA has joined forces with ASBA, its member association in the USA, to offer a practical entry-level course for new entrants to the ship agency sector.

The Diploma is based on ASBA's own very successful Agent Exam which is one component of a company's annual certification for the FONASBA Quality Standard in the USA. To date the ASBA Exam has been taken by more than 1,500 US-based ship agents.

The FONASBA version is open to employees of company members of any of its Full Member associations and employees of Associate Member companies. It is however aimed primarily at those countries where the availability of such courses is low or non-existent.


The Diploma is awarded after a student has completed a course of study, using training materials provided by FONASBA, and having successfully completed an online multiple choice examination. Briefly summarised, the course covers:

Jan 2018. - Oct. 2020.

	Country	Number applied	Number passed
1	Argentina	52	39
2	Brazil	77	39
3	Cyprus	2	2
4	Denmark	7	0
5	France	20	18
6	Germany	7	3
7	Greece	16	6
8	Italy	6	4
9	Mexico	54	17
10	Morocco	75	11
11	Russia	13	7
12	Sudan	1	1
13	UAE	1	1
	Grand Total	331	148

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EDUCATION & TRAINING



FONASBA

FONASBA EDUCATION & TRAINING


Encourage professional development via courses offered by your Association or through FONASBA

Has your Association considered promoting:


The FONASBA Diploma?
Encourage all boarding agents to secure their "gold star" in ship agency via the FONASBA Diploma.

This initiative represents a potential income generator for member associations. Cost to the FONASBA Member Association is USD 110, but the Member Association sets the price for their members. Further guidance on how to register your association as an Agent Diploma provider is available from the Secretariat.

[Click on the link above to access the course information.](#)



ICC Global Trade and Finance Courses?
Having a good knowledge of international trade rules and regulations is vital to ensuring the smooth and efficient movement of goods. The ICC offer a wide variety of online courses on relevant subjects to ensure the required knowledge is there. They include the Incoterms® 2020 Certificate course and the IMB NVOCC Bill of Lading Certificate course, delivering essential knowledge for all those involved in global trade.



WCO Customs Procedure Training Courses?
Customs procedures are complex and non-compliance can be costly for the company concerned. Sound background knowledge is therefore required to avoid costly and time-consuming mistakes. The WCO Courses can provide that knowledge across 18 subject areas. Your members may for example be interested in the courses on Transit Procedures, or perhaps Rules of Origin

Special rates and volume discounts are available for purchases made from ICC and WCO through the FONASBA website, click on the banners above to access the courses and benefit from the discounts, please note they are not available by going direct to the ICC or WCO sites.

Looking forward to seeing everyone on 25th November for the FONASBA Council and the Association Best Practices Meetings.

PLEASE PROMOTE FONASBA EDUCATION & TRAINING TO YOUR MEMBERS

Associations whose members sign up to the ICC and WCO course will also receive a share of the commissions paid to FONASBA by the course provider, so all three initiatives provide a useful source of income for Associations.

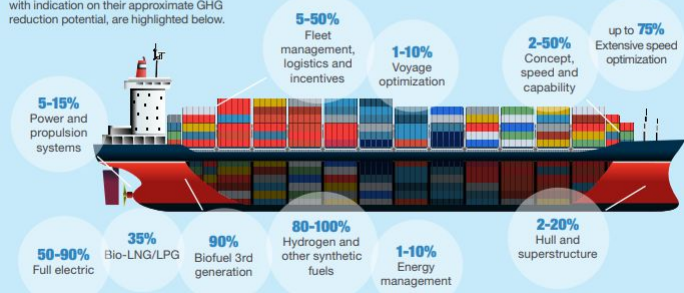
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FONASBA GREEN DECLARATION

Initiative that FONASBA adopt a new Declaration that would express our position on issues of ecology, protection of the marine environment and sustainability.

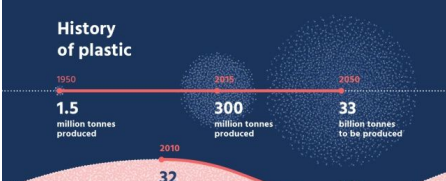
A wide variety of design, operational and economic solutions

Achieving the goals of the Initial IMO GHG Strategy will require a mix of technical, operational and innovative solutions applicable to ships. Some of them, along with indication on their approximate GHG reduction potential, are highlighted below.



- 5-15% Power and propulsion systems
- 5-50% Fleet management, logistics and incentives
- 1-10% Voyage optimization
- 2-50% Concept, speed and capability
- up to 75% Extensive speed optimization
- 50-90% Full electric
- 35% Bio-LNG/LPG
- 90% Biofuel 3rd generation
- 80-100% Hydrogen and other synthetic fuels
- 1-10% Energy management
- 2-20% Hull and superstructure

History of plastic



Year	Production
1950	1.5 million tonnes produced
2010	32 million tonnes of mismanaged plastic
2015	300 million tonnes produced
2025	100-250 million tonnes of mismanaged plastic
2050	33 billion tonnes to be produced

Cost of plastic waste

4.8-12.7 million tonnes of plastic waste

Cost of marine litter

\$8 billion

Marine litter costs us approximately \$8 billion per year. This is in the form of costs for fisheries, aquaculture, marine tourism and cleanups.

\$622 million

Annual loss in tourism

\$81.7 million

European Union fishing fleet annual losses

#CleanSeas UN environment

Issues of ecology and environmental protection concern all of us.
Each of us can contribute, through the company and personally.

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Education is our passport to the future, for tomorrow belongs to the people who prepare for it today.

Malcolm X

Thank you!