

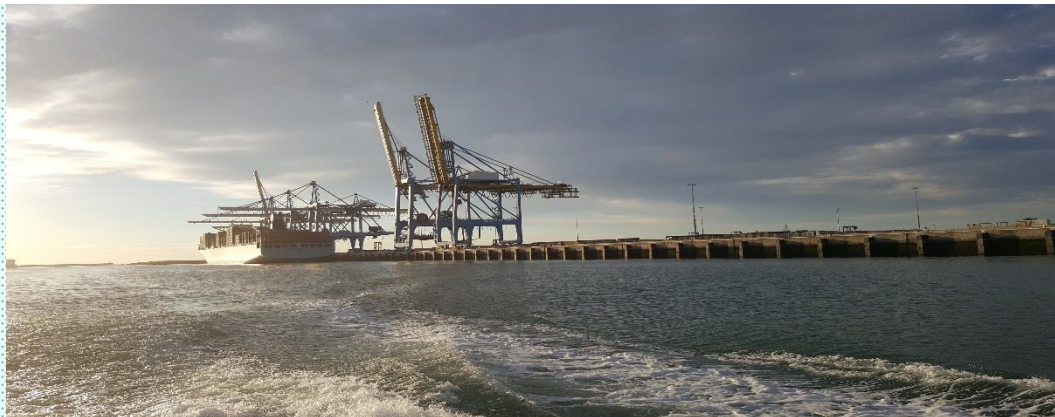


**Agents Maritimes et Consignataires de France**  
**France Shipping Agents and Ship Brokers**  
*National Federation*

## **Profession recognition**







- In France, ports are State or Region owned.
- France Government is not willing to increase number of regulated professions.
- Shipping Agent profession is not regulated despite State delegation of services.
- For 30 years now, our federation is trying to have the profession recognised,
- Legislate to have a by law clause in Ports Code was not accepted.
- To give our profession a status, we decided to create a Quality Standards Chart, inspired by ASBA and FONASBA QS, accepted by AMCF members.
- This QS document is proposed to Gvt through the Ports Administration, to have port authorities provided with a list of identified agents who comply with QSC.





- In EU, only Italy, Portugal and Greece are recognised by law, Spain should soon.
- Our idea is to have ECASBA members to proceed the same way in respective country, to reach a significant majority of countries in order to get the attention of EU Commission.
- Once this is in place, ECASBA will begin discussions at EU level, using other international instruments e.g. the revised UN Minimum Standards, as further support.

**In details, our speech was mainly oriented on safety, security and responsibility issues.**

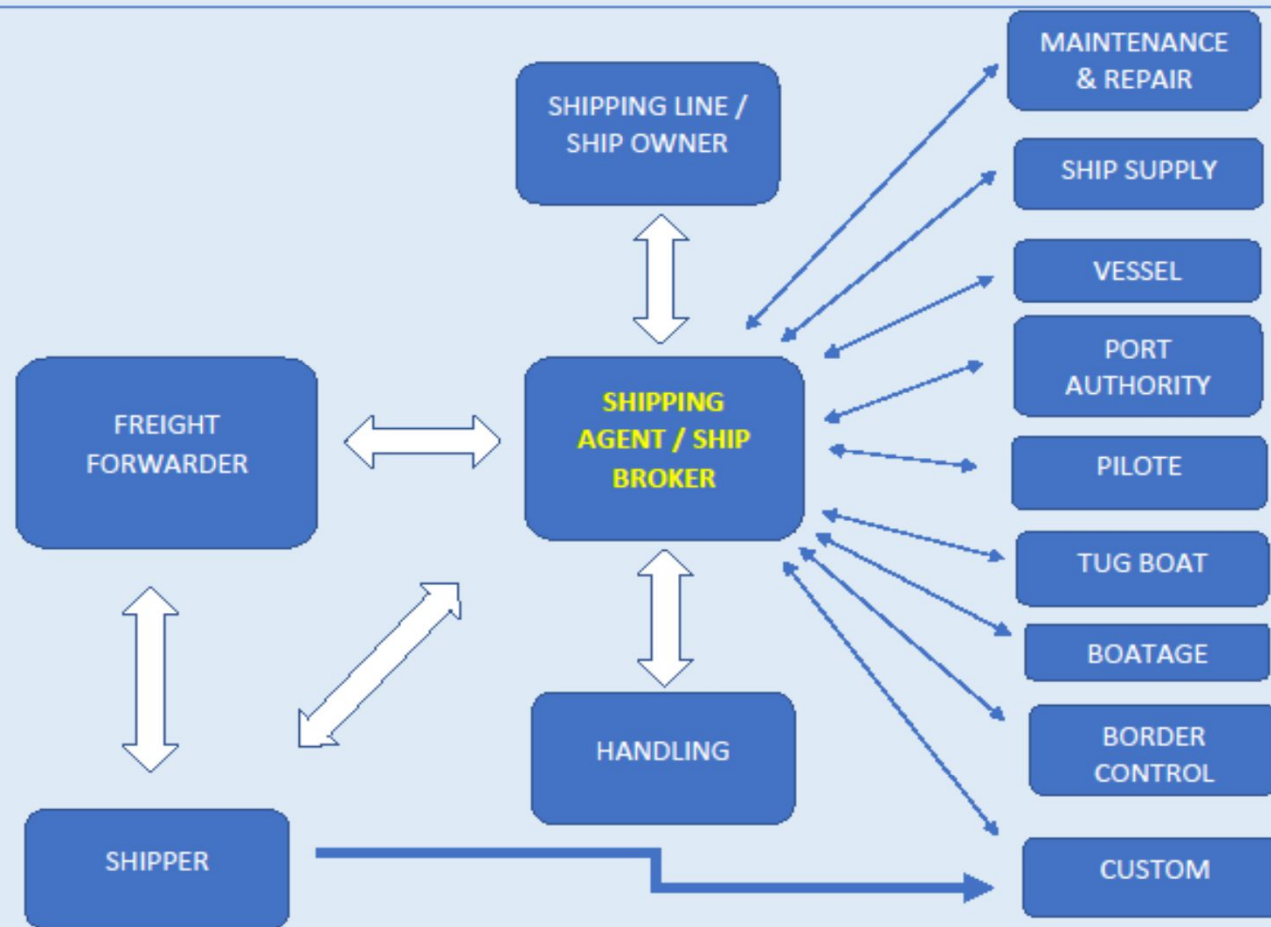
**A sales approach was used to convince administrations, and show the interest for the Gvt to recognise our profession.**

**We had contacts with Sea General Secretary who reports to Prime Minister, and with Ports Administration on a regular basis.**

**But first, after intensive lobbying, we have obtained support of main national federations, Ports Union, Handling Federation, Maritime Pilots, and Customs, Border Control Police.**



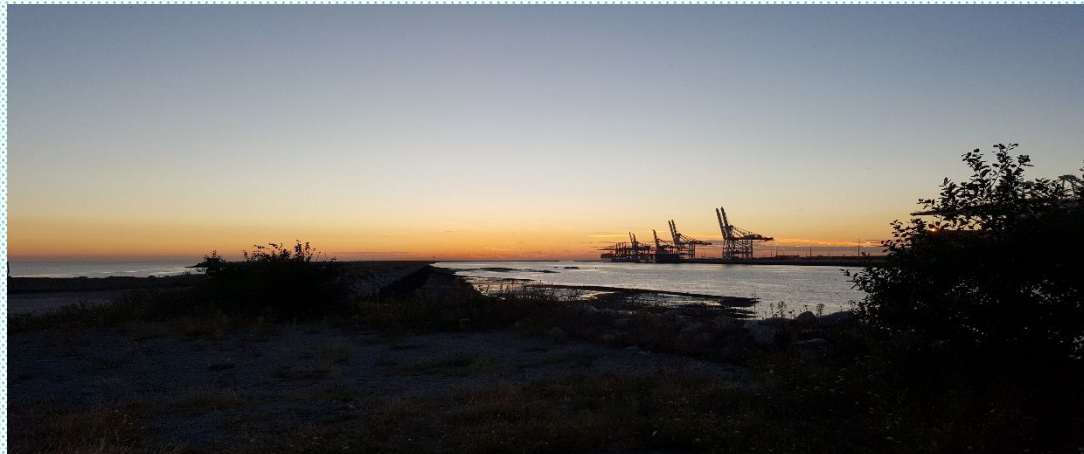
## Coordination between ship agent and other port activities



*Coordination (liaise with vessel, ship owner, tugboat, pilote, boatage, handling, M&R, ship supply and port authorities)*



- **With federations support, we have more weight and our voice is heard louder.**
- **Main task is to meet administrations and federations as much as possible:**  
**Setting meetings, attend official and social events, creating a communication flow which makes our association the main interlocutor.**
- **Now, in case of question they come to us for pieces of advice, opinion and views.**
- **We have been named as experts to the Higher Council of Merchant Marine, a State administration in charge of studying all transposed texts, laws and regulations from EU in France code, as well all proposed laws from France parliament.**  
**Members are admin bodies, attorneys and federations members.**
- **We give an opinion and strong suggestions Gvt and parliament should follow, without being obliged to.**
- **We try to be essential .**
- **Internal communication: reports, articles, 4-5 meetings with all members every year, plus 2-3 commissions pa (liner and tramping).**







**Thank You**

