



FONASBA

The Federation of National Associations of Ship Brokers and Agents

MIAMI
AGM 2019
COUNCIL MEETING


Jakov Karmelić
VP for Education

EDUCATION REPORT



FONASBA

https://www.fonasba.com

 **FONASBA**
The Federation of National Associations of Ship Brokers and Agents

FONASBA Education & Training On Website

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er Award FONASBA is pleased to welcome the Global Logistics & Trading Company of Douala, Cameroon as our latest Associate Member, increasing our global coverage to 61 countries

Providing shipowners with local knowledge and expertise


Information on our Members and Education & Training Course Search

Book List Search

FONASBA Young Ship Agent or Ship Broker Award

FONASBA Agent Diploma

The Lima Declaration



FONASBA and its members are committed to the furtherance and expansion of education and training within the global ship broking and ship agency sectors. This commitment, to which all associations must adhere, is encompassed within FONASBA's Code of Conduct, which states in Chapter 2:

Members will:

1. employ experienced professionally qualified staff to cover all aspects of the business being undertaken, so as to ensure the proper performance of all the functions of ship agent and shipbroker,
2. encourage such staff to improve its professional capacity qualifications by assisting it to study and pass examinations based on the syllabi of recognized international shipping authorities/educational institutions.

FONASBA'S CAMPAIGN TO PROMOTE THE ADOPTION OF PROFESSIONAL STANDARDS WITHIN THE INDUSTRY



FONASBA

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FONASBA Educational Mission Statement

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Registration for the FONASBA 2018 Annual Meeting



FONASBA

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website: www.fonasba.com

FONASBA LIMA DECLARATION

Acknowledging that:

- shipping plays a vital role in the international economy and contributes to international trade and the world economy as the most efficient, safe and environmentally friendly mode of transporting goods
- ship agents and brokers are at the heart of the shipping industry, by both bringing vessels and cargoes together and coordinating the actions of statutory authorities, port and terminal operators, service providers, the Master, Owners and all other parties to ensure the efficient movement of the vessel through the port
- education of shipping professionals is of fundamental value to shipping

Knowing that:

- ship agency and ship broking are complex and demanding professions
- ship agents are required at all times to be fully conversant with the navigation, safety, commercial and statutory requirements and regulations applicable to the port
- ships are high value assets
- procedures and standards for safety and environmental protection are increasing
- ships, ports, information and communication technologies are developing rapidly

Understanding that:

- there are no global education standards for ship agents and shipbrokers
- professional qualifications of ship agents and shipbrokers are not universally recognised
- different education standards and requirements exist within individual countries, without reference to practices in other countries
- in many countries there are no formal entry qualifications for entry to the ship agency and shipbroking professions

Recognizing that:

- the best way of improving safety and security in the ports, at sea and elsewhere in the maritime sector, and avoiding the proliferation of inconsistent and often contradictory national and regional regulations is through the development of harmonised, streamlined and above all internationally applicable regulations that are implemented consistently by all maritime nations
- a consistent international set of baseline standards for education, training and certification of shipping agents and brokers should be established and implemented
- internationally recognised professional standards and accreditation for ship agents and shipbrokers should also be established
- professional qualifications for ship agents and shipbrokers should be mutually recognised on a global basis
- in order to raise standards of professionalism in the ship agency and shipbroking sectors, companies providing such services should aspire to become members of a national association and implement appropriate and relevant standards of conduct
- individuals working in the ship agency and shipbroking professions should aspire to achieve high standards of personal qualification and training from a recognised education provider
- the FONASBA Quality Standard should be recognised by all parties in international maritime transport as a globally accepted quality label

We, the delegates to the FONASBA Annual General Meeting held in Lima, Peru, declare that:

- the best way of improving safety and security in the ports, at sea and elsewhere in the maritime sector, and avoiding the proliferation of inconsistent and often contradictory national and regional regulations is through the development of harmonised, streamlined and above all internationally applicable regulations that are implemented consistently by all maritime nations
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FONASBA
Lima, Peru
25th October 2013


THE LIMA DECLARATION

FONASBA officially launched its "Lima Declaration" at the 2013 Annual Meeting held in Lima, Peru. This document is an appeal to governments, regulators and the maritime industry to recognise the value of education, professional standards and quality service in the fields of ship agency and shipbroking across the globe.

Presenting the Declaration to the members, FONASBA President Marygrace Collins noted that the shipping industry as a whole is under pressure to enhance training and education as a result of increased regulation, both international and national. Ships and the cargoes they carry are becoming more complex and FONASBA is taking the opportunity to issue a reminder that the ship agency and ship broking professions are equally complex, demanding adequate and relevant training and education.

The Declaration is a call to the global ship agency and shipbroking profession to recognise the need to ensure that all employees, from front line agents and brokers to back-office support staff and at every level from trainee to senior management, are properly trained. With new legislation and regulations being introduced on a regular basis, and penalties for non-compliance often severe, being fully up to date is fundamental to providing the highest level of service to principals as well as ensuring full compliance with the law.

EDUCATION & TRAININGS COURSES PROVIDED BY FONASBA MEMBER ASSOCIATIONS



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FONASBA
Cooperation with
its Member Associations

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FONASBA is pleased to welcome the Global Logistics & Trading Company of Douala, Cameroon as our latest Associate Member, increasing our global coverage to 61 countries. Information on our Members and their contact details

EDUCATION & TRAINING COURSE SEARCH

Welcome to FONASBA's searchable database of the education and training courses provided by its member associations.

The primary sort criterion is the course subject and the results can then be filtered further by delivery language, course level, duration and delivery method. Each entry also includes contact details for the course provider so that more detailed information can be obtained.

Please note that the courses and the relevant information on the following pages are provided by the association concerned and all questions regarding a course should be sent directly to the association.

To access the Course Search screen, click [here](#).

Course Subject	All
Delivery Language	All
Level of Qualification Offered	Dry Cargo Chartering
Course Duration	Economics
Delivery Method	Introductory Courses
	Legal
	Liner Shipping
	Logistics & Modal Transport
	Marine Insurance
	Offshore Industry
	Other
	Port & Terminal Management
	Port Agency
	Ship Finance
	Ship Operations & Management
	Ship Sale & Purchase
	Shipping Business
	Shipping Law
	Tanker Chartering

Bill of Lading Course


COURSE SUBJECT	Port & Te
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VIRTUAL BOOKLIST

Book List Search | FONASBA

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← → ↻ https://www.fonasba.com/education-and-training/book-list-search



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act details can be found here. FONASBA is honoured to have been recognised as the "Best Maritime Organisation" at the 2018 SHIPTEK International Maritime Awards. For more information click here. Information

BOOK LIST SEARCH

Welcome to FONASBA's virtual booklist containing details of a wide variety of important – and in many cases industry-standard – shipping text books as well as course books issued by our Members that provide education. To access the course list directly, please click [here](#). The list is searchable by subject and by language using the drop down menus at the top of the page. The majority of the books on this list can be purchased by clicking on the link next to the title. This will take you to either the website of the publisher or direct to Amazon.

Please note that any enquiries regarding the books on this list, or in relation to any purchases made using the links, should be directly to the publisher or Amazon as appropriate.

Search Criteria

Book Subject

All

Book Language

All

Search

The Shipmaster's Business Co

Author	Malcolm
Language	English
Subject	General
Publisher	The Nau

Dry Cargo Chartering

Economics of Sea Transport and International Trade

General Interest

Introduction to Shipping

Legal Principles in Shipping Business

Liner Trades

Logistics and Multi-modal Transport

Marine Insurance

Offshore Support Industry

Port Agency

Port and Terminal Management

Ship Operations and Management

Ship Sale and Purchase

Shipping Business

Shipping Finance

Shipping Law

Tanker Chartering

FONASBA YOUNG SHIP AGENT OR SHIP BROKER AWARD



FONASBA

The Federation of National Associations of Ship Brokers and Agents

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Cooperation with
ITIC, BIMCO

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FONASBA YOUNG SHIP AGENT OR SHIP BROKER AWARD

The Award was introduced in 2015 with the aim of encouraging members of the ship agency and ship broking profession aged 40 or younger to further their academic and practical training and education by researching and writing a thesis-standard paper on a maritime related subject of their choice.



Renan Queiroz, Brazil



Tim Polson, Australia



Niklas Soltow, Germany



Filipe Miguel, Portugal




Stefan Gielen, Belgium

Winners:

- 2019: Stefan Gielen, Belgium: "Crusade towards correct Dangerous Goods declarations"
- 2018: Filipe Miguel Dias Martins, Portugal: "The Shipping World in 2025 – a Road Map for shipping agent"
- 2017: Niklas Soltow, Germany: „Opportunities and challenges for port agents by the increasing digital progress of the maritime sector"
- 2016: Tim Polson, Australia: "The Role of the Shipbroker in the Break-Bulk, Multipurpose & Heavy-Lift Sector"
- 2015: Renan Queiroz, Brazil: „The role played by the ship agent on the shipping industry and the challenges faced by the activity with the advent of new global trends"

PRACTICAL ENTRY-LEVEL ONLINE COURSE FOR THE NEW ENTRANTS TO THE SHIP AGENCY SECTOR



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ASBA, New York

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Registration for the FONASBA 2018 Annual Meeting in Cancun, Mexico, is now closed. [Filipe Miguel Dias Martins of N](#)

FONASBA AGENT DIPLOMA

As part of an ongoing commitment to support the provision of appropriate and relevant education at all levels across the ship broking and ship agency professions, FONASBA has joined forces with ASBA, its member association in the USA, to offer a practical entry-level course for new entrants to the ship agency sector.

The Diploma is based on ASBA's own very successful Agent Exam which is one component of a company's annual certification for the FONASBA Quality Standard in the USA. To date the ASBA Exam has been taken by more than 1,500 US-based ship agents.

The FONASBA version is open to employees of company members of any of its Full Member associations and employees of Associate Member companies. It is however aimed primarily at those countries where the availability of such courses is low or non-existent.

The Diploma is awarded after a student has completed a course of study, using training materials provided by FONASBA, and having successfully completed an online multiple choice examination. Briefly summarised, the course covers:

Jan 2018. – Sept. 2019.

	Country	Number registered	Number passed
1	Argentina	52	34
2	Brazil	70	23
3	Cyprus	2	2
4	France	20	10
5	Italy	6	4
6	Mexico	28	12
7	Morocco	75	7
8	Russia	13	5
9	Sudan	1	1
10	UAE	1	1
	Grand Total	268	99

ONLINE COURSES IN THE FIELDS OF CUSTOMS LEGISLATION AND CUSTOMS PROCEDURES



World Customs Organization
Organisation Mondiale des Douanes

FONASBA
Cooperation with
World Customs Organization



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WCO PUBLICATIONS

CUSTOMS VALUATION

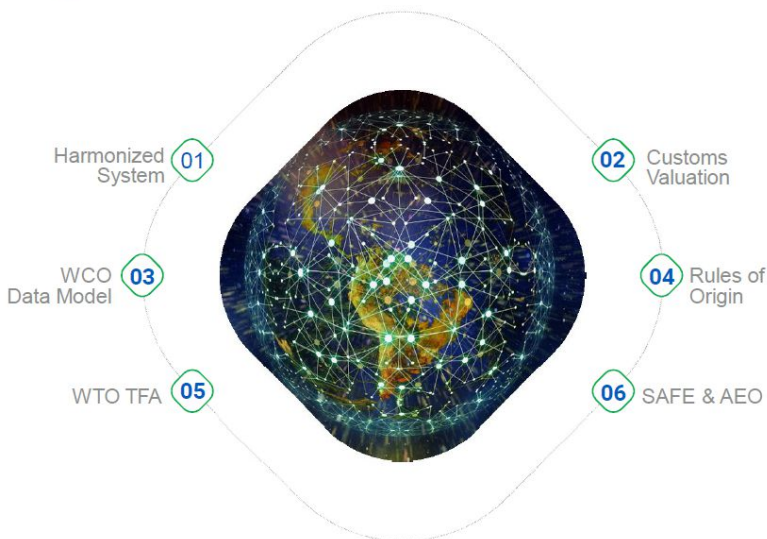
HARMONIZED SYSTEM

RULES OF ORIGIN

TRANSFER PRICING

TRADE FACILITATION

CUSTOMS PROCEDURES



“WCO is the only international organization 100% focused on customs issues, as such it has gathered a lot of knowledge and information on the best customs international practices and daily challenges that customs administrations face. The WCO Academy is a great opportunity to share this knowledge with the international trade community.”

IN PROGRESS: ONLINE COURSES FOR SHIP BROKERS



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local knowledge
and expertise

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FONASBA CERTIFICATE IN THE FUNDAMENTALS OF SHIPBROKING - in cooperation with The Institute of Chartered Shipbrokers we will provide online courses for the new entrants to the ship broking business.

In cooperation with BIMCO we will provide online courses/webinars for the ship brokers in C/P DOCUMENTATION matters.



IN PROGRESS: ONLINE COURSES FOR TRADE PROFESSIONALS



FONASBA
Cooperation with
ICC Academy

Trade finance



Global Trade
Certificate (GTC)



Certified Trade Finance
Professional (CTFP)

International business



Export/Import
Certificate (EIC)



IMB NVOCC Bill of Lading
Certificate (NBL)



Free Trade Agreement
Certificate (FTAC)



E-Invoicing Solutions
Certificate (ESC)



Microfinance Associate
Certificate (MAC)



Incoterms® 2020
Certificate (INCO)

Regulation and compliance



Ethical Marketing and
Advertising (EMA)

Incoterms2020

Use our unique comparison matrix tool to understand the responsibilities of the buyer and seller for each Incoterms® rule and choose the right one for your needs.

Free Trade Agreement Certificate

With a clear understanding of free-trade agreements you can access new customers in foreign markets and tap into a whole new world of suppliers.

Export and Import Certificate

With 30 hours of learning content, including practical case studies and assessment questions, EIC students will gain a very clear understanding of the key techniques used in global trade.

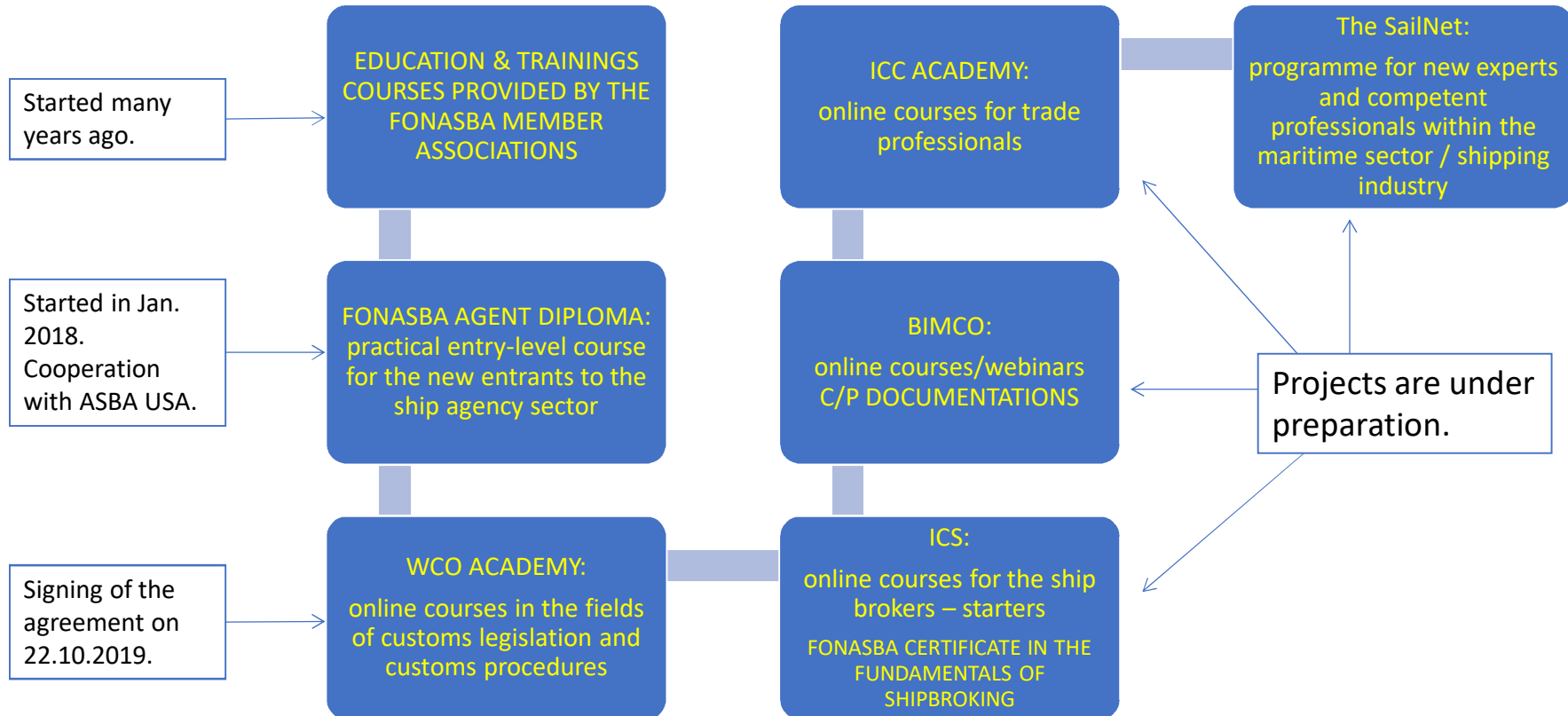
NVOCC Bill of Lading Certificate

NVOCC's who show industry compliance and a commitment to accountable business practices will earn greater trust and credibility from exporters and importers.

The ICC Academy is part of the International Chamber of Commerce – the world's largest business organization representing more than 45 million companies in over 100 countries.

The ICC Academy offers a wide range of specialized e-learning courses and online certifications for trade professionals worldwide.

Take home message



Education is our passport to the future, for tomorrow belongs to the people who prepare for it today.

Malcolm X

Thank you!