



# **ANNUAL MEETING MIAMI 2019**

**LINER & PORT AGENCY PLENARY MEETING  
2<sup>nd</sup> OCTOBER 2019**

## **QUALITY STANDARD UPDATE**

**JONATHAN C. WILLIAMS FICS  
GENERAL MANAGER**

So where are we now?



# So where are we now?



BULGARIAN  
ASSOCIATION OF  
SHIP  
BROKERS AND  
AGENTS



So where are we now?



[www.maritaliagroup.com](http://www.maritaliagroup.com)



So where are we now?



38

Countries

So where are we now?



38

Countries

+6

**Bulgaria, Curaçao,  
Poland, Romania,  
Russia, Senegal**

So where are we now?



38

Countries

523

+ 45

Companies



## So where are we now?

Algeria, Argentina, Australia, Belgium, Brazil,  
**Bulgaria**, Croatia, **Curaçao**, Cyprus, Denmark, Dubai,  
Egypt, Finland, France, Great Britain, Greece,  
Hungary, Israel, Italy, Japan, Kenya, Lebanon, Malta,  
Mexico, Morocco, the Netherlands, Peru, **Poland**,  
Portugal, **Romania**, **Russia**, **Senegal**, Slovenia, Spain,  
Sweden, Tunisia, Uruguay and USA



# So where are we now?



Algeria, Angola, Argentina, Australia, Bahrain, Belgium, Brazil, Bulgaria, Cameroon, China, DR Congo, Côte D'Ivoire, Colombia, Costa Rica, Croatia, Curaçao, Cyprus, Denmark, Dubai, Egypt, Estonia, Finland, France, Germany, Great Britain, Greece, Hungary, Iran, Ireland, Israel, Italy, Japan, Jordan, Kenya, Lebanon, Lithuania, Malta, Mauritania, Mexico, Montenegro, Morocco, Mozambique, the Netherlands, Panama, Peru, Poland, Portugal, Romania, Russia, Senegal, Slovenia, South Africa, Spain, Sudan, Sweden, Syria, Tunisia, Turkey, Ukraine, Uruguay, USA, Venezuela, Yemen

Accredited Developing Associate Candidate What are you waiting for?

So where are we now?



FONASBA

38/63

So where are we now?



**1**

55

So where are we now?



1

55

Sweden

So what's  
holding you  
back ??!



# So what is holding you back?



- The criteria are not onerous
- The workload on the association secretariat is designed to be minimal
- There is no direct cost involved in complying
- The FQS is the only internationally recognised quality label for ship agents and ship brokers
- It marks your association as committed to supporting your members and embodying the highest ideals of professional maritime practice
- The FQS is fully supported and endorsed by BIMCO, INTERCARGO and INTERTANKO
- The FQS is increasingly being recognised by ship owners and charterers as a criteria for appointing agents....



Thank you.