



CANCUN 2018
ANNUAL MEETING

Jakov Karmelić
VP for Education

EDUCATION REPORT





FONASBA

The Federation of National Associations of Ship Brokers and Agents

FONASBA
Education & Training
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er Award FONASBA is pleased to welcome the Global Logistics & Trading Company of Douala, Cameroon as our latest Associate Member, increasing our global coverage to 61 countries

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FONASBA Young Ship Agent or
Ship Broker Award

FONASBA Agent Diploma

The Lima Declaration

Providing shipowners with
local knowledge
and expertise

FONASBA and its members are committed to the furtherance and expansion of education and training within the global ship broking and ship agency sectors. This commitment, to which all associations must adhere, is encompassed within FONASBA's Code of Conduct, which states in Chapter 2:

Members will:

1. employ experienced professionally qualified staff to cover all aspects of the business being undertaken, so as to ensure the proper performance of all the functions of ship agent and shipbroker,
 2. encourage such staff to improve its professional capacity qualifications by assisting it to study and pass examinations based on the syllabi of recognized international shipping authorities/educational institutions.
- and this is also a key component of the Quality Standard.

FONASBA's campaign to promote the adoption of professional standards within the industry



FONASBA

The Federation of National Associations of Ship Brokers and Agents

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Registration for the FONASBA 2018 Annual Meeting

THE LIMA DECLARATION

FONASBA officially launched its "Lima Declaration" at the 2013 Annual Meeting held in Lima, Peru. This document is an appeal to governments, regulators and the maritime industry to recognise the value of education, professional standards and quality service in the fields of ship agency and shipbroking across the globe.

Presenting the Declaration to the members, FONASBA President Marygrace Collins noted that the shipping industry as a whole is under pressure to enhance training and education as a result of increased regulation, both international and national. Ships and the cargoes they carry are becoming more complex and FONASBA is taking the opportunity to issue a reminder that the ship agency and ship broking professions are equally complex, demanding adequate and relevant training and education.

The Declaration is a call to the global ship agency and shipbroking profession to recognise the need to ensure that all employees, from front line agents and brokers to back-office support staff and at every level from trainee to senior management, are properly trained. With new legislation and regulations being introduced on a regular basis, and penalties for non-compliance often severe, being fully up to date is fundamental to providing the highest level of service to principals as well as ensuring full compliance with the law.

FONASBA Educational Mission Statement



FONASBA

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FONASBA LIMA DECLARATION

Acknowledging that:

- shipping plays a vital role in the international economy and contributes to international trade and the world economy as the most efficient, safe and environmentally friendly mode of transporting goods
- ship agents and brokers are at the heart of the shipping industry, by both bringing vessels and cargoes together and coordinating the actions of statutory authorities, port and terminal operators, service providers, the Master, Owners and all other parties to ensure the efficient movement of the vessel through the port
- education of shipping professionals is of fundamental value to shipping

Knowing that:

- ship agency and ship broking are complex and demanding professions
- ship agents are required at all times to be fully conversant with the navigation, safety, commercial and statutory requirements and regulations applicable to the port
- ships are high value assets
- procedures and standards for safety and environmental protection are increasing
- ships, ports, information and communication technologies are developing rapidly

Understanding that:

- there are no global education standards for ship agents and shipbrokers
- professional qualifications of ship agents and shipbrokers are not universally recognised
- different education standards and requirements exist within individual countries, without reference to practices in other countries
- in many countries there are no formal entry qualifications for entry to the ship agency and shipbroking professions

Recognizing that:

- traditional shipping knowledge and experience have a great value but need to be complemented by ongoing professional and training development to ensure that future developments and challenges can be met
- it is important to give to present and future generations of ship agents and ship brokers vision and a commitment to improve their professional capacity qualifications

We, the delegates to the FONASBA Annual General Meeting held in Lima, Peru, declare that:


- the best way of improving safety and security in the ports, at sea and elsewhere in the maritime sector, and avoiding the proliferation of inconsistent and often contradictory national and regional regulation is through the development of harmonised, streamlined and above all internationally applicable regulations that are implemented consistently by all maritime nations
- a consistent international set of baseline standards for education, training and certification of shipping agents and brokers should be established and implemented
- internationally recognised professional standards and accreditation for ship agents and shipbrokers should also be established
- professional qualifications for ship agents and shipbrokers should be mutually recognised on a global basis
- in order to raise standards of professionalism in the ship agency and shipbroking sectors, companies providing such services should aspire to become members of a national association and implement appropriate and relevant standards of conduct
- individuals working in the ship agency and shipbroking professions should aspire to achieve high standards of personal qualification and training from a recognised education provider
- the FONASBA Quality Standard should be recognised by all parties in international maritime transport as a globally accepted quality label

FONASBA
Lima, Peru
25th October 2013

Education & trainings courses provided by the FONASBA member associations

Education & Training Course Search

https://www.fonasba.com/fonasba-education-and-training



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FONASBA cooperation with its Member Associations

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FONASBA is pleased to welcome the Global Logistics & Trading Company of Douala, Cameroon as our latest Associate Member, increasing our global coverage to 61 countries. Information on our Members and their contact details

EDUCATION & TRAINING COURSE SEARCH

Welcome to FONASBA's searchable database of the education and training courses provided by its member associations.

The primary sort criterion is the course subject and the results can then be filtered further by delivery language, course level, duration and delivery method. Each entry also includes contact details for the course provider so that more detailed information can be obtained.

Please note that the courses and the relevant information on the following pages are provided by the association concerned and all questions regarding a course should be sent directly to the association.

To access the Course Search screen, click [here](#).

Course Subject	All
Delivery Language	All
Level of Qualification Offered	Dry Cargo Chartering
Course Duration	Economics
Delivery Method	Introductory Courses
	Legal
	Liner Shipping
	Logistics & Modal Transport
	Marine Insurance
	Offshore Industry
	Other
	Port & Terminal Management
	Port Agency
	Ship Finance
	Ship Operations & Management
	Ship Sale & Purchase
	Shipping Business
	Shipping Law
	Tanker Chartering

Bill of Lading Course


COURSE SUBJECT	Port & Terminal Management
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Virtual booklist

Book List Search | FONASBA

+

← → ↻ https://www.fonasba.com/education-and-training/book-list-search



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act details can be found here. FONASBA is honoured to have been recognised as the "Best Maritime Organisation" at the 2018 SHIPTEK International Maritime Awards. For more information click here. Information

BOOK LIST SEARCH

Welcome to FONASBA's virtual booklist containing details of a wide variety of important – and in many cases industry-standard – shipping text books as well as course books issued by our Members that provide education. To access the course list directly, please click [here](#). The list is searchable by subject and by language using the drop down menus at the top of the page. The majority of the books on this list can be purchased by clicking on the link next to the title. This will take you to either the website of the publisher or direct to Amazon.

Please note that any enquiries regarding the books on this list, or in relation to any purchases made using the links, should be directly to the publisher or Amazon as appropriate.

Search Criteria

Book Subject

All

Book Language

All

Search

The Shipmaster's Business Co

Author	Malcolm
Language	English
Subject	General
Publisher	The Nau

Dry Cargo Chartering

Economics of Sea Transport and International Trade

General Interest

Introduction to Shipping

Legal Principles in Shipping Business

Liner Trades

Logistics and Multi-modal Transport

Marine Insurance

Offshore Support Industry

Port Agency

Port and Terminal Management

Ship Operations and Management

Ship Sale and Purchase

Shipping Business

Shipping Finance

Shipping Law

Tanker Chartering

FONASBA Young Ship Agent or Ship Broker Award



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Registration for the FONASBA 2018 Annual Meeting in Cancun, Mexico, is now closed.

[Filipe Miguel Dias Martins of Navex Empresa Portuguesa de Navegação](#)

FONASBA YOUNG SHIP AGENT OR SHIP BROKER AWARD

2018 YOUNG AGENT AWARD GOES TO PORTUGAL

Our congratulations this year go to Filipe Miguel Dias Martins (pictured below) of Navex Empresa Portuguesa de Navegação, S.A, Portugal, winner of the 2018 FONASBA Young Ship Agent or Ship Broker Award.

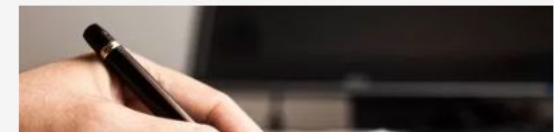


QUALITY STANDARD

The FONASBA Quality Standard assists shipowners and operators to identify those agents and brokers who are well-funded and demonstrate a tangible commitment to quality.

[View list of accredited providers...](#)

SHIP AGENTS & BROKERS



Winners:


2018: Filipe Miguel Dias Martins, Portugal, "The Shipping World in 2025 – a Road Map for shipping agent"

2017: Niklas Soltow, Germany, „Opportunities and challenges for port agents by the increasing digital progress of the maritime sector"

2016: Tim Polson, Australia, "The Role of the Shipbroker in the Break-Bulk, Multipurpose & Heavy-Lift Sector"

2015: Renan Queiroz, Brazil, „The role played by the ship agent on the shipping industry and the challenges faced by the activity with the advent of new global trends"

Practical entry-level course for the new entrants to the ship agency sector



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cooperation with
ASBA, New York

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Registration for the FONASBA 2018 Annual Meeting in Cancun, Mexico, is now closed. [Filipe Miguel Dias Martins of N](#)

FONASBA AGENT DIPLOMA

As part of an ongoing commitment to support the provision of appropriate and relevant education at all levels across the ship broking and ship agency professions, FONASBA has joined forces with ASBA, its member association in the USA, to offer a practical entry-level course for new entrants to the ship agency sector.

The Diploma is based on ASBA's own very successful Agent Exam which is one component of a company's annual certification for the FONASBA Quality Standard in the USA. To date the ASBA Exam has been taken by more than 1,500 US-based ship agents.

The FONASBA version is open to employees of company members of any of its Full Member associations and employees of Associate Member companies. It is however aimed primarily at those countries where the availability of such courses is low or non-existent.


The Diploma is awarded after a student has completed a course of study, using training materials provided by FONASBA, and having successfully completed an online multiple choice examination. Briefly summarised, the course covers:

QUALITY STANDARD

The FONASBA Quality Standard assists shipowners and operators to identify those agents and brokers who are well-funded and demonstrate a tangible commitment to quality.

[View list of accredited providers...](#)

SHIP AGENTS & BROKERS



The SailNet project proposes to develop and create a programme for new experts and competent professionals within the Maritime sector /Shipping Industry.



The screenshot shows the homepage of the SailNet Programme website. The browser's address bar displays 'https://sailnetprogramme.com'. The main content area features the 'SailNet' logo in a large, blue, sans-serif font, with a stylized wave graphic underneath. To the left of the logo is a vertical navigation menu with three items: 'INTERNATIONAL TRAINING', 'LOCAL TRAINING', and 'EXCHANGE'. Below the 'SailNet' logo, the text 'FONASBA TRAINING & EXCHANGE PROGRAMME' is displayed. At the bottom of the page, there are two logos: the FONASBA logo on the left and the Escola Europea Intermodal Transport logo on the right. The Escola Europea logo includes a circular emblem with stars and the text 'Escola Europea Intermodal Transport' and 'escolaeuropea.eu'. On the right side of the page, there is a yellow callout box with the text 'FONASBA cooperation with ESCOLA Europea, Barcelona'. The background of the website is a light blue and white color scheme, with a photograph of four people (three women and one man) walking down a staircase on the right side.

SailNet

INTERNATIONAL TRAINING

LOCAL TRAINING

EXCHANGE

FONASBA TRAINING & EXCHANGE PROGRAMME

FONASBA

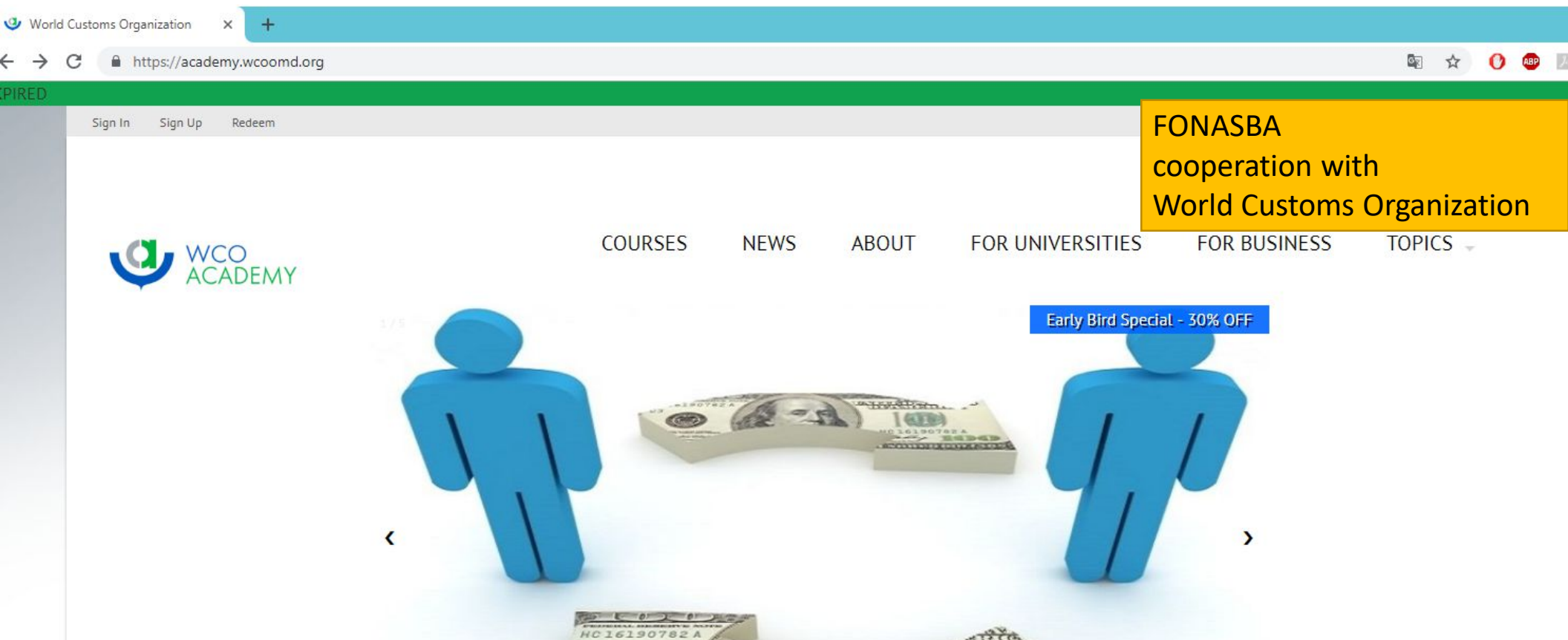
Escola Europea Intermodal Transport
escolaeuropea.eu

FONASBA cooperation with ESCOLA Europea, Barcelona

The participants will be encouraged to:

- Develop leadership skills and a SailNet culture
- Discover new ways to carry out the industry tasks, a new language and a different culture
- Build lasting friendships and network with people from around the world

Cooperation with WCO Academy - increasing knowledge of the customs business



FONASBA
cooperation with
World Customs Organization

“WCO is the only international organization 100% focused on customs issues, as such it has gathered a lot of knowledge and information on the best customs international practices and daily challenges that customs administrations face. The WCO Academy is a great opportunity to share this knowledge with the international trade community.”

IMO Goodwill Maritime Ambassador



Who is an IMO Maritime Ambassador?

An IMO Maritime Ambassador is a spokesperson or advocate for the maritime and seafaring professions.

What does an IMO Maritime Ambassador do?

IMO Maritime Ambassadors are encouraged to share their passion about the maritime world with others, particularly young people who are starting out on their further education, apprenticeships and career pathways.

By reaching out, IMO Maritime Ambassadors can engage, inspire and call upon young people to consider careers at sea or in the maritime industries. The goal is to reach new target audiences and inspire a new generation of maritime experts and seafarers.

FONASBA 50th Anniversary Publication

Project goals:

- Putting together a book commemorating the 50th anniversary of FONASBA, with an overview of the shipping agency, broker's activities and the possibilities for the future development.
- **Milestones and main achievements (1969 – 2019)**
 - This chapter would contain the memories of all the former Presidents during their mandates
- **Historical Documents**
- **Historical Photos**
- **FONASBA membership over 50 years**
 - All Associations/countries which were full member of FONASBA (from – to)
 - Associated companies which were members of FONASBA (from – to)
 - Club members - External organizations which had associated membership to FONASBA (from – to)
 - To which organization FONASBA had associated membership status (from – to)
- **FONASBA internal structure**
 - Overview of FONASBA internal structure over 50 years (Execom, Advisory Panels, Range Committees, Working groups ...)
- **Shipping Agency today and tomorrow**
 - The goal of this chapter would be to present the agency and brokers activity today and tomorrow, thus linking our organization with the past, but also giving an overview of today's situation and prospects
 - Texts of the YABA winners in the last four years, which give us an overview of agency activities, brokerage activities and a look at the future.

Take home message

THE LIMA DECLARATION: FONASBA's campaign to promote the adoption of professional standards within the industry

EDUCATION & TRAININGS COURSES PROVIDED BY THE FONASBA MEMBER ASSOCIATIONS

VIRTUAL BOOKLIST

FONASBA YOUNG SHIP AGENT OR SHIP BROKER AWARD

FONASBA AGENT DIPLOMA: practical entry-level course for the new entrants to the ship agency sector

THE SAIL NET: The SailNet project proposes to develop and create a programme for new experts and competent professionals within the Maritime sector /Shipping Industry.

WCO ACADEMY: Cooperation with WCO Academy - increasing knowledge of the customs business

FONASBA 50th Anniversary Publication

Education is our passport to the future, for tomorrow belongs to the people who prepare for it today.

Malcolm X

Thank you! 