## MEXICAN PORTS TODAY

> XLIX Annual Meeting<br>> Federation of National Associations of Ship<br>> Brokers \& Agents (FONASBA)<br>> Inter-American Chamber of Shipping Agent<br>> National Associations (CIANAM)<br>> Mexican Shipping Agents Association (AMANAC)<br>Fernando Gamboa<br>General Director of Promotion and Port Management<br>General Coordination of Ports and Merchant Marine Secretariat of Communications and Transports

17th october 2018
JW Marriott Cancun, Quintana Roo, Mexico

According to UNCTAD, 80\% of world trade in volume and more than $\mathbf{7 0 \%}$ in value, it is transported by sea


West-East main route of world container
flow and location of main ports


## Globalization, trade and maritime commerce

$\checkmark$ The maritime sector is one of the more global worldwide
$\checkmark$ In a simple transaction can take participation at least a dozen of people from 10 or more Countries
One ship from built in
managmented by an operator from
with insurance documentation at
operating by an agent from
traveling to

## Case México...

## Trade agreements Mexico and world

Since it has signed trade agreements in three continents, Mexico is positioned as a gateway to a potential market of over one billion consumers and $60 \%$ of world's GDP

## 12 TLC

2014 - TLC Panama
2012 - TLC Peru
2005 - AEE Japan
2004 - TLC Uruguay
2001- TLC Guatemala, Honduras,
El Salvador
2001 - TLC AELC, Iceland,
Liechtenstein, Norway,
Switzerland
2000 - TLC Israel
2000 - TLCUEM
1999 - TLC Chile
1998 - TLC Nicaragua
1995 - TLC Costa Rica
1995 - TLC Colombia
1994 - TLCAN


46 countries

9 Economic complementation agreements and partial scope agreements within the framework of the LAIA.

## Landlord Ports Administration (APIs)




Goal, installed capacity for 2018


Capacity Installed in the National Port System (millions of tons)


## Altamira

15.2126 .1736 .26

Tampico
5.8213 .6918 .88

Tuxpan
12.1724 .7631 .88 Veracruz
20.8930 .2646 .03

Manzanillo
26.6042 .3444 .77 Lázaro Cárdenas 29.1038 .0947 .49


## Mains ports of Mexico



L. Cárdenas

HUB port for commodities from and to South America


Veracruz

The biggest and most active port in the Gulf of Mexico

1. National Grain Bulk and Import-export Vehicles




## Current port of Veracruz


$\frac{\text { SCTT }}{\substack{\text { SECRETTRIIDE } \\ \text { COMUNCIDNES } \\ \text { YTRANSPORTES }}}$


## Expansion of the Port of Veracruz




General Direction of Promotion and Port Management
General Coordination of Ports and Merchant Marine
Secretariat of Communications and Transports

