



Ship

Agents

Interchange

Learning

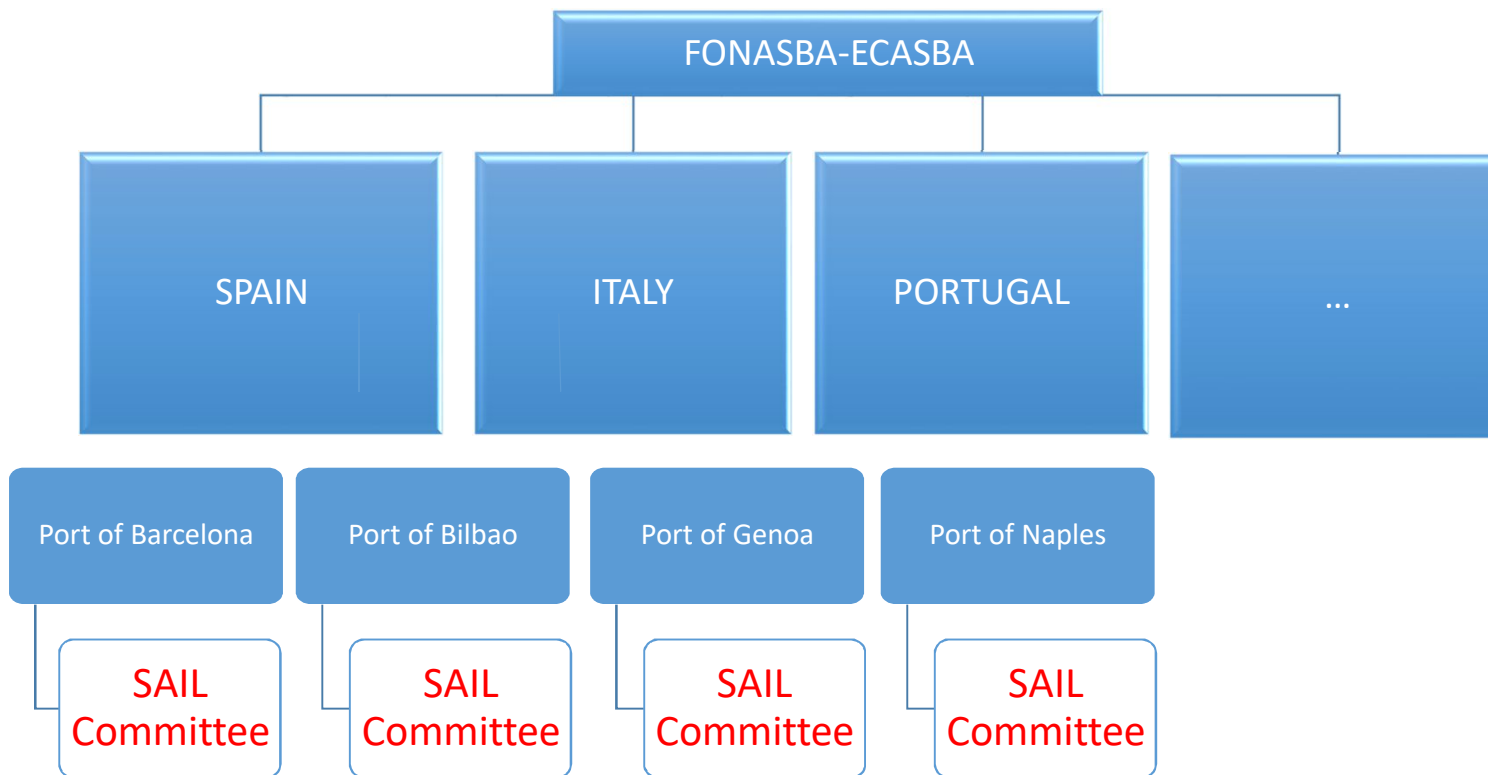
Programme

SAIL Programme objectives

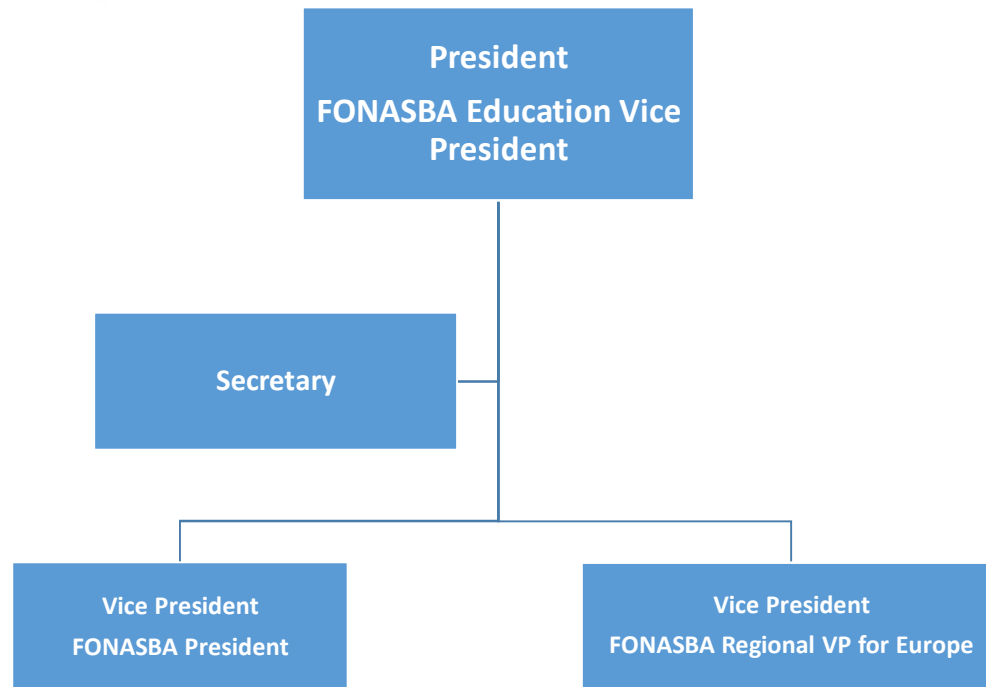
SAIL PROGRAMME OBJECTIVES

- Develop **leadership** skills and a **SAIL culture**
- Learn **new ways to perform the work**, new language and culture
- Build lasting **friendships** and network with people from around the world
- Become a **global citizen**

SAIL Programme leadership structure



SAIL committee structure



COMMITTEE MEMBERS

- Representative from Spain
- Representative from Portugal
- Representative from Italy
- Representative from Escola Europea

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Shipping Agency

In-company stage
(up to 3 months)

1-week Initial
training course
(2e3s.eu)

Across Global Boundaries ...
Sharing Expertise, Building Network

SAIL Programme requirements

- Under **30** years old
- Working in a **Shipping Agent Company** participating in the Exchange Programme
- Stay at a **host family** or other accommodation
- **Participant responsible** for: Round-trip, travel insurance, travel documents, personal expenses
- To **apply**: Contact your Port Shipping Agent Association

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Sharing Expertise, Building Network

SAIL Programme: roles definition

SAIF HLOGL9WUW6: LOIG2 Q6LWICIU

National Shipping Agents Association President

- Appoints the National SAIL chair
- Oversees the appointments of the SAIL Committee
- Supports and monitors Port Associations SAIL Committees programme to ensure SAIL activities are conducted appropriately
- Checks labour legal status of the trainee and sees to the application of the local labour law

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SAIL Programme: roles definition

SAIL Committee: national chair

- **Coordinates the activities within the National Association**
- **Communicates with:**
 - **ECASBA**
 - **National President**
 - **Port Associations**
- **Appoints the national committee and defines specific responsibilities for each member**
- **Appoints a national participant protection officer**

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SAIL Programme: roles definition

SAIF HLOGL9W6: LOIG2 Q6LWICIU

SAIL Committee responsibilities

1. Cooperate with Port Associations to enforce SAIL activities
2. Coordinate participant protection efforts within the SAIL
3. Manage outbound activities
4. Manage inbound activities
5. Implement risk management policies

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SAIL Programme: roles definition

SAIF HLOGL9W6: LOIG2 Q6LWICOU

SAIL Committee responsibilities

6. Develop Port Association programme guidelines and rules for participants that comply with ECASBA policy
7. Promote the programme through national association and port association Web sites, advertisements, and news stories.
8. Maintain effective lines of communication between all programme participants, including students, hosts (families), (counsellors), and Port Association members.
9. Designate one person, usually the National Association chair, to make reports to ECASBA

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Escola Europea de Short Sea Shipping (2e3s.eu)

1. Initial training
2. Creation of a SAIL microsite to manage:
 - Registration
 - Support
 - Exchange information
 - Follow-up/evaluation (after the 1st week, after 3 months)
3. Support the National Association(s) to set the SAIL programme in motion

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Programme launch

- **Presentation of the programme at 3 different levels:**

- FONASBA-ECASBA
- National associations
- Local shipping agents

- **1 year (pilot)**

- **Budget**

Items to be considered: promotion, SAIL communication office maintenance.

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Interchange

Learning

Programme

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Agents

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FONASBA



ECASBA



Project Office
&
Training Center

Preparation Course

SAIL Preparation Course

- **Course Objectives**
- **Course Content**
- **Course Programme**
- **Course Summary**
- **Course Budget**

SAIL Course objectives

- Introduce the ECASBA programme, its aims, objectives and rules.
- Unify concepts and show the sector's state of the art and possible evolution in the near future.
- Create a new relationship between the participants and the programme's representatives and share some time and experiences.

SAIL Course content

• Sessions (1/2)

1. Welcome to the Escola Europea de Short Sea Shipping and the Port of Barcelona
2. Opening Ceremony - Programme presentation: aims and features
3. The role of the shipping agent and FONASBA Quality Standard
4. Port operations
5. Service to vessel and crew: documentation and operations
6. Service to freight: documentation and operations
7. Service to passengers: documentation and operations – Cruise and Ferry –
8. The Port of the future
9. Logistics Communities and Efficiency Network
10. Terminals
11. Off-shore shipping sector

SAIL Course content

• Sessions (2/2)

12. Intermodality: road, rail and river
13. Environmental aspects: MARPOL
14. Port Community Systems and international systems
15. E-Commerce
16. NSW
17. Legal aspects
18. Development of competition law compliance culture
19. Economic sanctions and embargoes and other trade restriction
20. Exchange of information and Closing Ceremony

SAIL Course content

- **Workshops**

1. **Maritime visit to the Port of Barcelona**
2. **Land visit to the Port of Barcelona**
3. **Containers Terminal**
4. **Intermodal Terminal**
5. **ZAL – Logistics Activity Area**
6. **BIP – Border Inspection Post**
7. **Ro-Ro Terminal**
8. **Portic Demo**
9. **Visit to the environmental plant (MARPOL VI)**
10. **Visit to passengers terminal**

SAIL Course programme

- **Pilot course: 23-27 April 2018**
- **Teachers:** To be defined

SAIL Course programme

Monday	
09:00	Welcome to the Escola Europea de Short Sea Shipping and the Port of Barcelona
09:30	Opening Ceremony – ECASBA SAIL Programme presentation: aims and features
10:30	The role of the shipping agent and FONASBA Quality Standard
11:30	<i>Break</i>
12:00	Port operations
13:30	<i>Lunch break</i>
15:00	Service to vessel and crew: documentation and operations
16:30	Service to freight: documentation and operations
17:30	Service to passengers: documentation and operations – Cruise and Ferry
18:30	End of the day

SAIL Course programme

Tuesday	
09:00	Maritime visit to the Port of Barcelona
10:30	The Port of the future
11:30	<i>Break</i>
12:00	Logistics Communities and Efficiency Network
13:00	<i>Lunch break</i>
14:30	Intermodality and terminals: road, rail and river (part 1)
16:30	<i>Break</i>
17:00	Intermodality and terminals: road, rail and river (part 2)
19:00	End of the day

SAIL Course programme

Wednesday	
08:30	Land visit to the Port of Barcelona
09:00	Containers Terminal: BEST
11:00	Intermodal Terminal: ADIF
12:00	<i>Break</i>
12:30	ZAL – Logistics Activity Area
13:30	<i>Lunch break</i>
15:00	BIP – Border Inspection Post
16:30	Ro-Ro Terminal
17:30	Passengers terminal
18:30	End of the day

SAIL Course programme

Thursday	
09:00	Port Community Systems and International Systems
10:00	E-Commerce
11:00	<i>Break</i>
11:30	NSW
12:30	Portic Demo
13:30	<i>Lunch break</i>
15:00	Legal aspects
16:00	Development of competition law compliance culture
17:00	<i>Break</i>
17:30	Economic sanctions and embargoes and other trade restrictions
18:30	End of the day

SAIL Course programme

Friday	
09:00	Off-shore operations
12:30	Interchange information and Closing Ceremony
14:00	<i>Lunch</i>
16:00	End of the course

SAIL Course programme

Day	Start	End	Time
Monday	9:00	18:30	9:30
Tuesday	9:00	18:30	9:30
Wednesday	8:30	18:00	9:30
Thursday	9:00	18:00	9:00
Friday	9:00	18:00	9:00

SAIL Course summary

- **Duration: 5 days from Monday to Friday**
- **Lectures: 19**
- **Workshops and visits: 8**
- **Training units: 27**
- **Lecturers: 15**
- **Language: English**

SAIL Course budget

- **Tuition fee: 1.130€/participant (*)**
- **Minimum number of participants: 15**
- **Maximum number of participants: 20**

(*) Includes meals and coffee breaks. Does not include accommodation and living expenses in Barcelona