

**MINUTES OF THE PLENARY MEETING OF  
ECASBA HELD AT  
THE HILTON HOTEL, PUERTO MADERO  
AT 09.30 a.m. ON WEDNESDAY, OCTOBER 10<sup>th</sup> 2007**

**Present:**

Mr. A. Belmar da Costa	Acting Chairman
Mr. M.J.L. Froio	FONASBA President
Mr. D. Teurelinx	ECASBA Brussels Representative

**In Attendance:**

Mr. J.C. Williams FICS	General Manager
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Mr. P. Campbell	Argentina	Mr. U. Masucci	Italy
Mr. R. Garcia Piñero	Argentina	Dr. R. Corrias	Italy
Mr. G. Hernandez	Argentina	Mr. G-E Duci	Italy
Mr. P. Marassi	Argentina	Mr. G. Masucci	Italy
Mr. L. Russell	Australia	Miss. E. Masucci	Italy
Mr. J. Hunter	Belgium	Miss V. Mauro	Italy
Mr. G. Gordon Findlay	Brazil	Mr. V. Totorizzo	Italy
Mr. A. Zanin	Brazil	Mr. M. Casanueva	Mexico
Mr. M. Tudor	Croatia	Mr. J. Arriaga Vega	Mexico
Mr. E. Kouzapas	Cyprus	Mr. M. Andrade Gomez	Mexico
Mr. C.P. Papavassiliou	Cyprus	Mr. F. Bracamontes	Mexico
Mr. A. Houtved FICS	Denmark	Mr. V. Banovic	Montenegro
Mr. T. Paulsen	Denmark	Mr. A. Mantrach	Morocco
Mr. S. Lomberg	Finland	Mr. B. Kjeldsen	Morocco
Mr. R. Sandberg	Finland	Mr. M. Duin	Netherlands
Mr. C. Génibrel	France	Mr. J. van Zevenbergen	Netherlands
Mr. F. Le Bars	France	Mrs. G.C. Noer	Norway
Mr. K. Bültjer	Germany	Mr. H. Sander	Norway
Mr. F. Naumann	Germany	Mr. J. Azerado	Portugal
Mr. J.A. Foord FICS	Great Britain	Mr. E. Bandelj	Slovenia
Mr. P.J. Wood FICS	Great Britain	Mr. N. Warner	South Africa
Mr. B. Szalma	Hungary	Mrs. B. Blomqvist	Sweden
Mr. G. Knudsen	Intertanko	Mr. G. Wramfelt MICS	Sweden
Mr. M. Ronayne	Ireland	Mr. R. Cooper	Uruguay
Mr. R. Zuck	Israel		

**Item**

**Action**

**1. President's Welcome and Chairman's Opening Remarks**

The **President** and **Chairman** welcomed those all present. The **Chairman** read a short address from Mr. Heinonen, explaining his absence from the meeting.

**2. Minutes of the Last Meeting held Marrakech, November 1st 2006**

With no comments having been received previously or made at the meeting, the minutes **were approved.**

**3. Matters Arising**

There were no matter arising that were not covered elsewhere in the agenda.

#### 4. EU Maritime Developments/Update on ECASBA Action

**Mr. Teurelinx** made a presentation on the measures expected to be included in the logistics, maritime and port policy communications issued by the Commission on October 10<sup>th</sup> and 17<sup>th</sup> and the **General Manager** updated the meeting on ECASBA action on the major issues of interest to the membership over the past twelve months. Copies of two separate presentations on maritime and port policy and the presentation on ECASBA actions are available for download from the Member's Area of the FONASBA website: [www.fonasba.com](http://www.fonasba.com) but in summary the presentation by **Mr. Teurelinx** covered:

- Maritime Policy
  - background to the policy process
  - the initial consultation – 490 submissions, integrated approach
  - the policy objectives – maximising the sustainable use of the seas, delivering a high quality of life in coastal regions, realising Europe's full potential for knowledge and innovation in the maritime field, protecting the environment
  - the need for appropriate and relevant education and training covering all employees at all levels
  - the follow up consultation – starting in late 2007
- Port Policy
  - Background to consultation – 6 workshops
  - Objectives – increase port efficiency, develop hinterland connections, support short sea shipping, use “intelligent solutions”, enhance Customs coordination and technological development, guidelines on state aid and level playing field in port financing, social dialogue
  - “soft action” – avoid new legislation wherever possible, use subsidiarity where appropriate
- Logistics Policy
  - No major legislative proposals at this stage
  - Freight Integrator concept missing
  - Develop key performance indicators
  - On-going bottleneck exercise
  - Simplified administrative procedures

The presentation by the **General Manager** concentrated on ECASBA's contributions to the port and maritime policy consultations as well as its actions on short sea shipping, customs developments and logistics. Particular emphasis was placed on the role of the agent in the overall transport chain, the possible impact on member associations of the Common European Maritime Space and MarNIS proposals and the proposed 100% scanning of US-bound containers. The presentation closed with a summary of EU-South American container trade as requested by the Argentine and Brazilian members.

Both **Mr. Teurelinx** and the **General Manager** took questions afterwards. Both presentations were well received but the suggestion was made that for future meetings they should be combined and divided into separate subject sections, with each being followed by an open discussions. The **General Manager** reminded the meeting that this was the first time this format had been tried and suggestions for improvements were welcomed and would be carefully considered.

#### 5. Working Group Reports

The coordinators of the Customs & Transit, Marine Safety & Environment, Port Policy and Short Sea Shipping Groups had provided written reports, circulated in advance, and these were discussed in detail. Following these discussions, the coordinators of the Education & Training and Young Members Groups delivered verbal reports, the main details of which were:

EDUCATION & TRAINING – **Mr. Wood** reported on the delay to the proposed ECASBA Logistics and Multimodal course as a result of Mr. Barclay’s ill health and the separate decision not to make an application for MARCO POLO funding during the current call. He said, however, that the project would move forward in the coming months. He also mentioned the imminent development of the education area on the FONASBA website where associations could publicise their courses.

#### YOUNG MEMBERS GROUP

**Mr. Duci** reported that due to difficulties in recruiting individuals from member associations, he would be changing his approach and formally contacting the associations for support. He said it was clear from the EU maritime policy initiative that it was necessary to ensure the support of young people if the maritime industries were to continue to develop and grow and the same applied to FONASBA/ECASBA. Accordingly, therefore, it was agreed he would work with the **General Manager** to make contact with all ECASBA member associations, both to secure their support for the Young Member’s initiative and to nominate a contact to take the initiative forward in the association and at the same time act as liaison with the Young Members group. He also reported that APRAM (Morocco) had recently formed a young member’s group and that he was in contact.

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The **President** said that the Executive Committee fully supported this initiative and was actively encouraging all member associations, both within ECASBA and without, to take the necessary action locally.

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The **Chairman** thanked all the coordinators for their presentations and for their activity over the past year.

#### 6. **Members’ Issues**

No topics had been suggested.

#### 7. **ECASBA Membership Fees 2008/9**

The **Chairman** reminded the meeting that the proposals for ECASBA membership fees for 2007/8 (circulated previously) had been endorsed by the Executive Committee and would be placed before Council for approval. There being no comment made by the members present, the proposed increases were taken as accepted.

#### 8. **Any Other Business**

None.

#### 9. **Date and Place of Next Meeting**

The **Chairman** advised that the next Plenary meeting of ECASBA would be held in Opatija, Croatia, during the 2008 Annual Meeting, the exact date will be notified in due course

**There being no further business to discuss, the Chairman brought the meeting to a close.**

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