

**MINUTES OF THE  
COUNCIL MEETING HELD AT  
HOTEL MILENIJ, OPATIJA  
AT 3.00 p.m. ON FRIDAY, OCTOBER 17<sup>th</sup> 2008**

**Present:**

Mr. M. Froio	President
Mr. C.P. Papavassiliou	Executive Vice President
Mr. T.D. Paulsen	President Designate
Mr. P.J. Wood FICS	Immediate Past President
Mr. A. Mantrach	Vice President Africa
Mr. P. Campbell	Vice President Americas
Mr. T Iigaki	Vice President Asia
Mr. C. Génibrel	Vice President Europe/Chairman, Liner & Port Agency Committee
Mrs. G.C. Noer	Chairman, Chartering & Documentary Committee
Mr. G.J. Heinonen	Chairman, ECASBA
Mrs. M. Collins	Vice Chairman Chartering & Documentary Committee
Mr. A. Belmar da Costa	Vice Chairman, ECASBA
Mr. M. Duin	Vice Chairman, Liner & Port Agency Committee

**In Attendance:**

Mr. J.C. Williams FICS	General Manager
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Mr. R. Garcia Piñiero	Argentina	Mr. E. Itoh	Japan
Mr. J. Dulce	Argentina	Mr. M. Andrade	Mexico
Mr. G. Hernandez	Argentina	Mr. F. Bracamontes	Mexico
Mr. P. Marassi	Argentina	Mr. V. Banovic	Montenegro
Mr. J. Hunter	Belgium	Mr. A. El Glaoui	Morocco
Mr. G. Gordon Findlay	Brazil	Mr. J.W. van der Huel	Netherlands
Mr. L. Oliviera	Brazil	Mr. K.F. Eriksen	Norway
Mr. W. Rocha Junior	Brazil	Mr. J. Contreras	Peru
Mr. N. Hristov	Bulgaria	Mr. J. Azeredo	Portugal
Mr. M. Tudor	Croatia	Mr. E. Bandelj	Slovenia
Mr. A. Houtved FICS	Denmark	Mr. N. Warner	South Africa
Mr. E. Holma	Finland	Mrs. B. Blomqvist	Sweden
Mr. S. Lomberg	Finland	Mrs. J. Cardona	USA
Mr. F. LeBars	France	Mr. M. Ogle	USA
Mr. K. Bültjer	Germany	Mr. K. Stes	BIMCO
Mr. F. Naumann	Germany	Mr. G. Knudsen	Intertanko
Mr. J. A. Foord FICS	Great Britain	Mr. A. Jamieson	ITIC
Mr. P. Demeter	Hungary	Mr. G. Wramfelt MICS	Shipbrokers' Register
Mr. B. Szalma	Hungary		
Mr. M. Collins	Ireland	<b>Observers</b>	
Mr. R. Zuck	Israel	Mr. K. Povšek	Croatia
Mr. U. Masucci	Italy	Mr. P. Benčič	Croatia
Mr. R. Corrias	Italy	Mr. S. Trampuž	Croatia
Mr. V. Totorizzo	Italy	Mr. Z. Andrijašič	Croatia
Mr. A. Guadalupi	Italy	Mr. E. Trampuž	Croatia
Mr. T. Titi	Italy	Mr. S. Spanjol	Croatia

**Item**

Before the proceedings of the meeting commenced, the **General Manager** called the roll of associations present and notified all delegates of the procedures for voting where required.

**Action**

**1. President's Welcome**

The **President** welcomed all those present, and thanked **Mr. Tudor** and his colleagues from the

Association of Ship Brokers and Agents of Croatia for having organised such an excellent meeting. He then asked all delegates to stand to observe a minute's silence in memory of John Barclay FICS, former President and Honorary member of the Federation, who passed away earlier this year. Finally he welcomed by name all those delegates attending an Annual Meeting for the first time (*list on page 4*).

## 2. Minutes of the Last Meeting held Buenos Aires, October 12<sup>th</sup> 2007

With no comments having been received previously or made at the meeting, the minutes **were approved**.

## 3. Matters Arising

None

## 4. Annual Meeting 2010

The **President** invited **Mr. Hristov** of the Bulgarian association and **Mr. Duin** of VRC Rotterdam to make their presentations to host the Annual Meeting in 2010. The **General Manager** then explained the procedure for the vote to be undertaken later in the meeting.

## 5. Membership Report

The **General Manager** summarised recent activity aimed at expanding FONASBA membership, including the successful application for Full Membership from the Syrian Chamber of Shipping and the withdrawal of membership from Southbond Shipping of Mauritius and Seapoint Marine & Allied Services of Nigeria for non-payment of membership fees.

On behalf of CIANAM, **Mr. Campbell** summarised membership activity within the Central and South American region, including the interest shown by the Panamanian association in joining CIANAM in 2009 and it was hoped FONASBA thereafter.

The **President** then detailed the considerable activity undertaken by himself and the **General Manager** in trying to bring Greece – initially the Hellenic Shipbrokers Association and then a joint application by the HSA and the Panhellenic Ship Agents Association – into membership which, in spite of issuing invitations to both organisations to attend the Opatija meeting, had come to nothing. He therefore reported that the Executive Committee had decided to cease any further direct action in respect of Greece but of course any formal application from one or more of the Greek associations would be gratefully received.

**Mr. Masucci** expressed his surprise that no further progress had been made in relation to CASA. He said, however, that he was a regular visitor to Beijing and would be pleased to include a meeting with CASA during his next visit. The offer was gratefully received and **Mr. Masucci** was asked to liaise with the **General Manager** with regard to dates.

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## 6. Code of Conduct Review

The **General Manager** reminded the meeting of the discussions at the previous Council Meeting regarding the proposal to amend the Code of Conduct to cover compliance with the requirements of the ISPS Code – and subsequently to expand the relevant section to cover all statutory obligations of the agent. The proposed revised text had been circulated in advance and on a show of hands **was approved unanimously**.

## 7. Finance and Funding

The formal accounts for 2007/8, draft budget for 2008/9 and the proposed membership fees for 2009/10 had been circulated in advance. On behalf of the **President**, the **General Manager** presented the formal accounts for the year to June 30<sup>th</sup> 2008. He also reminded Council of the

decision to harmonise the income and expense headings across the accounts and the budget and this was well-received.

No comment was made on the formal accounts and on a show of hands they were **approved unanimously**.

The draft budget was also introduced and no comment was made and on a show of hands was **approved unanimously**.

The proposed membership fees were discussed in some detail, with a number of delegates, including **Mr. Hunter**, expressing their concern that with FONASBA currently in surplus an annual increase was not justified. The **President**, supported by **Mr. Wood**, said that the Executive Committee believed that regular small uplifts were much more acceptable than irregular larger increases. Additionally, given the current financial situation, increases in inflation in the period covered (2009/10) could be significant. The **General Manager** also reminded Council that part of the reason for FONASBA's recent move into surplus was due to the present exchange rate between the Euro and Sterling and any negative movements in that regard would reduce the operating surplus. Following a further discussion, and on a show of hands, the proposed increases were **approved by a majority decision**.

## 8. External Relations

The **General Manager** updated Council on the current excellent state of FONASBA's relationships with IMO, the European Commission, BIMCO, INTERTANKO, Intercargo and ITIC.

## 9. Annual Meeting 2009/10

**Mr. Warner** updated the meeting on progress towards the 2009 Annual Meeting in Cape Town. He said the Table Bay Hotel had been booked for the week 4 – 10 October and the programmes were now being put together. A dedicated website will be operational from early next year.

With eligible members having cast their votes in secret for the host for the 2010 meeting earlier in the proceedings, **Mr. Jamieson** on behalf of the scrutineers, **Mr. Knudsen** and **Mr. Stes**, announced that the meeting would be hosted by **Bulgaria**. **Mr. Hristov** thanked Council for having selected his country and association and said he and his colleagues looked forward to hosting the meeting.

## 10. Any Other Business

The **General Manager** reminded delegates of the request to complete and return the questionnaire that had been circulated at the start of the meeting. Then, on behalf of the **President**, he reminded Council of the background to, and prior recipients of the award, of Honorary Membership and the exceptional service to FONASBA that is required before it is bestowed. The **President** then announced that Honorary Membership had been awarded, by unanimous decision, to **Francois Le Bars** and **Gunnar J. Heinonen**. Council then gave both recipients a spontaneous standing ovation. The awards were subsequently formalised at the Gala Dinner.

## 11. Election of Officers

The **General Manager** reminded Council that the Nominating Committee list had been circulated to all full member associations ahead of the meeting and that in accordance with the By Laws, associations had been given the opportunity, and notified of the procedure, to nominate alternative candidates. No alternative candidates had been nominated within the required time period and so Council would be asked to vote by a show of hands, the result of which being that the nominated candidates were **elected by a unanimous decision**.

Following his election as President with effect from the close of the Council Meeting, **Mr. Paulsen** expressed his thanks to the FONASBA members for the honour and pledged to carry on the excellent work previously undertaken by his predecessors. He also thanked the Executive

Committee for their support over the previous two years. Finally, he reminded all those present that their input to the work of FONASBA, and their support for its activities and initiatives, was vital to ensure that the excellent progress to date was maintained.

## **12. Date and Place of Next Meeting**

The **President** advised the next meeting would be held in Cape Town, South Africa as part of the 2009 Annual Meeting.

He then took the opportunity of thanking all those present for their support, encouragement and enthusiasm during his term of office and he confirmed his support for **Mr. Paulsen**. He also thanked the members of the Executive Committee and particularly **Mr. Wood** and **Mrs. Noer**, who were leaving the Executive at the end of this meeting.

**There being no further business to discuss, the President brought the meeting to a close.**

**JCW/11.2008**

### **DELEGATES ATTENDING FOR THE FIRST TIME**

<b>NAME</b>	<b>ASSOCIATION</b>	<b>NAME</b>	<b>ASSOCIATION</b>
Mr. Nikola Hristov	Bulgaria	Mr. Norbetto Bezzi	Italy
Capt. Ivo Dumić	Croatia	Mr. Raffaele Turchi	Italy
Capt. Jakov Karmelić	Croatia	Ms. Cosma Cavallo	Italy
Capt. Damir Ružić	Croatia	Mr. Teodoro Titi	Italy
Mr. Marina Skufca	Croatia	Mr. Jan Willem van der Huel	Netherlands
Mr. Igor Lešnjaković	Croatia	Mr. Graham Wastell	Netherlands
Mr. Eero Holma	Finland	Sra. Alicia Martin	Spain
Mr. Michael Collins	Ireland	Mr. Karel Stes	BIMCO