

## FONASBA

### MINUTES OF THE COUNCIL MEETING HELD AT SOFITEL HOTEL MARRAKECH AT 3.30 p.m. ON FRIDAY NOVEMBER 3<sup>rd</sup> 2006

#### Present:

Mr. P.J. Wood FICS	FONASBA President
Mr. C.P. Papavassiliou	Executive Vice President
Mr. M. Froio	President Designate
Mr. U. Masucci	Immediate Past President
Mr. A. Mantrach	Vice President – Africa
Mr. P. Campbell	Vice President – Americas
Mr. T. Iigaki	Vice President – Asia
Mr. C. Génibrel	Vice President – Europe
Mrs. G. C. Noer	Chairman, Chartering & Documentary Committee
Mr. G.J. Heinonen	Chairman, ECASBA
Mr. J.A. Good FICS	Chairman, Liner & Port Agency Committee
Mrs. M. Collins	Vice Chairman, Chartering & Documentary Committee

#### In Attendance:

Mr. J.C. Williams FICS                      General Manager

Mr. R. Garcia Piñero	Argentina	Miss. E. Masucci	Italy
Mr. G. Hernandez	Argentina	Mr. V. Totorizzo	Italy
Mr. J. Hunter	Belgium	Mr. G.E. Duci	Italy
Mr. X. van Engelen	Belgium	Mr. E. Itoh	Japan
Mr. G. Gordon Findlay	Brazil	Mr. K. Nakaue	Japan
Mr. M. Bonelli	Brazil	Mr. M. Casanueva	Mexico
Mr. J.C.R. Gomes	Brazil	Mr. V. Banovic	Montenegro
Mr. L. Oliveira da Silva	Brazil	Mr. M. Bennis	Morocco
Mr. J.E. Lopes	Brazil	Mr. A. El Glaoui	Morocco
Mr. S. Kraichev	Bulgaria	Mr. R. El Guennouni	Morocco
Mr. M. Tudor	Croatia	Mr. H. Lahlou	Morocco
Mr. E. Kouzapas	Cyprus	Mr. M. Azizi	Morocco
Mr. G. Sarris	Cyprus	Mr. A. Tazi	Morocco
Mr. A. Houtved	Denmark	Mr. P. Ruelle	Morocco
Mr. T. Paulsen	Denmark	Mr. F. Nasser	Morocco
Mr. S. Lomberg	Finland	Mr. K. Frode Eriksen	Norway
Mr. R. Sandberg	Finland	Mr. H. Sander	Norway
Mr. F. LeBars	France	Mr. J. Azerado	Portugal
Mr. J.W. Barclay FICS	Great Britain	Mr. A. Belmar da Costa	Portugal
Mr. J.A. Foord FICS	Great Britain	Mr. E. Bandelj	Slovenia
Mr. P. Demeter	Hungary	Mr. J. Nieto	Spain
Mr. B. Szalma	Hungary	Mrs. B. Blomqvist	Sweden
Mr. G. Knudsen	Intertanko	Mrs. J. Cardona	USA
Mr. R. Zuck	Israel		
Dr. R. Corrias	Italy	<b>Observers</b>	
Mr. M. Gorgoni	Italy	Mr. P. Titchener	Multiport
Mr. A. Marzullo	Italy	Mr. M. Almahdi	Tegerhy Intl.

**Item****Action****1. President's Welcome**

The **President** welcomed those all present and expressed his thanks, and those of all the delegates, to **Mr. Mantrach** and all his staff for having hosted such and enjoyable meeting. He then welcomed by name all those delegates attending their first FONASBA Annual Meeting. A list is attached to these minutes.

The **President** then summarised the main developments within FONASBA over the past year, including:

- Another year of sustained activity in Europe
- The proposal to develop an ECASBA Diploma in Logistics and Multimodal Transport
- The draft Quality Standard for Ship Agents
- The IMO application and
- FONASBA's contribution to INTERTANKO's Poseidon Challenge

He also reminded delegates that FONASBA needed the support and feedback from its members in order to carry to its work. He said that on a number of issues this had not been forthcoming.

Finally, as this was his last meeting as President he thanked all the members of the Executive Committee and the **General Manager** for their support during his period of office.

**2. Minutes of the Last Meeting held Tokyo, October 21<sup>st</sup> 2005**

With no comments having been received previously or made at the meeting, the minutes **were approved.**

**3. Matters Arising**

There were no matters arising that were not covered elsewhere in the agenda.

**4. Annual Meeting 2008**

At the request of the **President, Mr. Tudor** (Croatia) and **Mr. Zuck** (Israel) made brief presentations on their association's proposals to host the 2008 FONASBA Annual Meeting and answered questions from the delegates.

Following the presentations, the **General Manager** detailed the procedure to be followed for this and subsequent annual meeting ballots, and advised that Mr. Titchener had volunteered to count the votes. Ballot papers were then handed to each association present at the Council Meeting.

**5. Membership Report**

The **General Manager** updated Council on recent membership activity including new members Shipping Australia Ltd. and Sea Pride Shipping of Sudan, the application for Associate membership received from MSC Coraline in Mauritius and the expressions of interest shown by the Tanzanian association and from Tegerhy Shipping of Libya, represented at the meeting by Mr. Elmahdi.

**6. Young Members' Initiative**

The President introduced the members of the Young Members section of FEDERAGENTI and asked **Mr. Duci** to make a presentation on their role within the parent association. A copy of his presentation is attached.

Following questions from delegates, the **President** recommended that all associations consider establishing their own young members association. **Mr. Masucci** said it had proven to be very beneficial for FEDERAGENTI and had increased membership beyond all expectations.

The **President** asked member associations to keep the Secretariat advised of progress towards their own young member sections. **Assns.**

## 7. **Executive Committee Terms of Reference**

The **General Manager** explained the reasons behind the development of a set of Terms of Reference for the Executive Committee and the need for Council approval of same. He also suggested that the words “at the discretion of Council” should be deleted from the third line of paragraph 4. With this amendment agreed, the draft Terms **were approved.**

## 8. **FONASBA Marketing Strategy**

Copies of the draft strategy and of the March membership survey results had been circulated previously. With no comment being made by Council, the **President** asked all member associations to take the papers back to their associations and respond with **written comments by the end of December 2006** in order that the strategy could be refined before a working group was established in early 2007 to take the matter forward. **Assns.**

## 9. **External Relations**

The **President** updated members on the current state of the IMO application, including liaison with Rear Admiral Olimbo and the approaches to members of the IMO NGO Committee ahead of the review meeting. He said the outcome of the application was expected in mid November. **Mr. Findlay** said that FENAMAR had been approached some weeks ago by the Brazilian permanent representative at IMO seeking information on the Federation, which had been duly given.

**Mr. Masucci** said he had spoken to Rear Admiral Olimbo that day and he had pledged full support to the application.

## 10. **Finance/Funding**

The **General Manager** referred delegates at the 2005/6 audited accounts, 2005/6 analysis of expenditure against budget, the 2006/7 budget and the proposed membership fees for 2007/8, all of which had been circulated previously.

On a show of hands, the 2005/6 accounts were **approved unanimously.**

On a show of hands the budget for 2006/7 was **approved by a majority decision** (2 members abstained) The **President** asked for comments from those associations that had abstained and **Mr. Houtved** (Denmark) said his association was concerned at the on-going excess of expenditure over income. **Mr. Masucci** said that the deficit had arisen due to the employment of a full time General Manager, as decision that the Executive Committee had unanimously endorsed as being a major benefit to FONASBA. The **President** agreed but said that action needed to be taken to increase revenue to clear the deficit as soon as possible.

**Mr. Barclay** suggested that FONASBA should consider moving the FONASBA financial year to January to December in order to avoid Council having to approve a budget for a financial year that was already underway. The **General Manager** said he would liaise with **Mr. Barclay** on this issue and report back to the Executive Committee. **JCW/  
JWB**

For the sake of good order the **General Manager** read out the proposals for membership fees for

2007/8 and on a show of hands they were **approved unanimously**.

The **General Manager** then advised Council that messrs. Blain Pritchard, the FONASBA auditors, had agreed to put themselves forward for appointment for 2006/7 and this proposal **was approved**.

**11. Annual Meetings 2007/8**

**Mr. Campbell** asked if the presentation on the 2007 Annual Meeting could be deferred until the end of the meeting and this was agreed. At the request of the **President**, Mr. Titchener then advised that the 2008 Annual Meeting had been awarded to **Croatia**, and the **President** thanked Mr. Titchener for his assistance with the ballot. Whilst congratulating **Mr. Tudor** on Croatia's nomination, the President also commiserated with **Mr. Zuck** and his association for not being chosen, in spite of an excellent presentation, and thanked him for the hard work that had gone into the application.

**12. Any Other Business**

**Mr. Papavassiliou** suggested amending the FONASBA Code of Conduct to include a commitment by members to comply at all times with the ISPS Code. The **General Manager** said this proposal had merit as the Code of Conduct included commitments to comply with other obligations, such as cooperation on drugs policy, but it was agreed that this proposal should be placed before the Executive Committee at its February 2007 meeting.

**13. Nomination of Officers**

Before proceeding to the nomination of officers for 2006/8, the **President** announced the award of Honorary Membership to **Mr. Masucci**. Council expressed its unanimous approval of the award (and its agreement to short notice) with an extended standing ovation.

Although the Nominating Committee's list of nominees had been circulated in advance – as required by the By Laws – the **General Manager** named the candidates. He also reminded Council that there was no requirement to elect Vice Chairman of Committees and confirmed that as no competing candidates had been nominated by the membership, the election of officers could be completed by acclamation. **Council duly confirmed the nominations by a round of applause.**

**14. Introduction of New President**

The **President** reminded delegates that the formal appointment of the new President would take effect with the exchange of the President's medal at the Gala Dinner but at this time invited **Mr. Froio** to address the Council. A copy of his address is attached.

The **President** then asked the Argentine delegation to make their presentation on the 2007 Annual Meeting, which was very well received. A major feature of the 2007 Annual Meeting is the interactive website allowing online registration.

**15. Date and Place of Next Meeting**

The **Chairman** advised that the next Council meeting of FONASBA would be held in Buenos Aires during the 2007 Annual Meeting, the exact date will be notified in due course

**There being no further business to discuss, the President brought the meeting to a close.**

**JCW/11.2006**