

FONASBA

MINUTES OF THE COUNCIL MEETING HELD AT THE INTERCONTINENTAL HOTEL BUDAPEST AT 2.00 p.m. ON FRIDAY, OCTOBER 21st 2005

Present:

Mr. P.J. Wood FICS	President
Mr. C. P. Papavassiliou	Executive Vice President
Mr. M. Froio	President Designate
Mr. U. Masucci	Immediate Past President
Mr. P. Campbell	Vice President
Mr. C. Génibrel	Vice President
Mr. T. Iigaki	Vice President
Mr. A. Mantrach	Vice President
Mr. G.J. Heinonen	Chairman, ECASBA
Mr. J.A. Good FICS	Chairman, Liner & Port Agency Committee
Mr. P.G.D. Smith FICS	Vice Chairman, Chartering & Documentary Committee
Mr. K. Bültjer	Vice Chairman ECASBA
Mr. M. Duin	Vice Chairman, Liner & Port Agency Committee

Mr. R. Garcia Piñiero	Argentina	Mr. F. Carlini FICS	Italy
Mr. D. Craig	Argentina	Dr. R. Corrias	Italy
Mr. A. Wolf	Argentina	Mr. M. Paifelman	Italy
Mr. G. Gordon Findlay	Brazil	Mr. V. Totorizzo	Italy
Mr. J.C. Gomes	Brazil	Mr. E. Itoh	Japan
Mr. M. Bonelli	Brazil	Mr. V. Vaicekauskas	Lithuania
Mr. A. de Goés Pereira	Brazil	Mr. A. Sibari	Morocco
Mr. D.M. Gama	Brazil	Mr. T. Skaug	Norway
Mr. M. Tudor	Croatia	Mr. K. F. Eriksen	Norway
Mr. A. Houtved FICS	Denmark	Mr. A. Belmar da Costa	Portugal
Mr. T. Paulsen	Denmark	Mr. B. Bobone	Portugal
Mr. R. Sandberg	Finland	Mr. E. Bandelj	Slovenia
Mr. J.W. Barclay FICS	Great Britain	Mr. N. Warner	South Africa
Mr. J.A. Foord FICS	Great Britain	Mrs. B. Blomqvist	Sweden
Mr. P. Demeter	Hungary	Mrs. J. Cardona	USA
Mr. S. Finkei	Hungary	Mrs. M. Collins	USA
Mr. B. Szalma	Hungary	Mr. E. Johansen	USA
Mr. Z. Poszgai	Hungary	Mr. G. Knudsen	Intertanko
Mr. N. Ganzarski	Israel	Mr. G. Wramfelt MICS	The Shipbrokers Register

In Attendance:

Mr. J.C. Williams FICS	General Manager
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Item	Action
1. President's Welcome	

The **President** welcomed all those present to the 2005 FONASBA Council meeting and extended a particular welcome to all those delegates attending their first Annual Meeting (a list is attached). He also thanked messrs. **Iigaki** and **Itoh** and the hotel for their efforts in hosting such a successful and enjoyable meeting.

2. **Minutes of the Previous Meeting held October 8th 2004**

The minutes of the previous meeting had been circulated previously. By a show of hands they were **approved**.

3. Matters Arising

There were no matters arising that were not otherwise covered in the agenda.

4/5. Standing Committee Reports/Member Association Reports

The **President** proposed, and Council agreed, that with the meetings of the standing committees having been very well-attended over the past three days, and more than 30 country reports circulated ahead of the meeting, it was not necessary to revisit these matters.

6. Annual Meeting 2007

The **President** advised Council that the three applicant associations had previously made presentations to the Executive Committee, which had agreed that all three were of sufficient merit to be placed before Council. Each applicant association would therefore make a presentation to Council and, after allowing time for due consideration by Council, a secret ballot would take place under agenda item 12.

Argentina, Croatia and Israel then made their presentations, all of which were well-received by Council.

7. Membership

The **General Manager** said that a report on recent membership activity had been circulated and gave a brief summary. The meeting then discussed other areas for possible membership expansion, including Australia and New Zealand.

The **General Manager** then advised that Greece had asked formally for a response to their concerns relating to the interest shown by the Algerian association – APAMA – as expressed by Mr. Bendjellit at the 2004 Annual Meeting. He reminded Council that in this respect APAMA had requested FONASBA's assistance in securing government approval for their association, ahead of an application for membership. For the record, the **General Manager** said that immediately following the 2004 meeting he had contacted APAMA to reiterate FONASBA's offer of assistance, but no response had been forthcoming from Mr. Bendjellit. A number of further attempts to contact him had been made, both by the **General Manager** and subsequently by **Mr. Mantrach**, by various means, but nothing had been received. The **General Manager** said that all such requests for assistance were fully supported but it was necessary for the relevant association to guide him as to the best means by which to render assistance, and to indicate to whom it should be addressed. FONASBA, he said, was extremely limited in its ability to take these issues forward without input from the relevant organisation. **Mr. Mantrach** said that he kept in regular and close contact with the agency industry along the north African coast and took every opportunity of promoting FONASBA. He said he hoped to have strengthened membership in the region ahead of the Marrakech meeting in 2006.

The **President** then referred to the application for Associate Membership received from Southbond Shipping of Mauritius. He said the application had been approved by the Membership Committee and was ready for ballot by the membership. He proposed that the ballot be undertaken by a show of hands instead of by secret ballot as required in the By Laws. A motion to **allow the membership ballot on this occasion to be by a show of hands and not by secret ballot** was proposed by **Portugal**, seconded by **Sweden** and, approved by a majority decision. The ballot on the Southbond Shipping application was therefore carried out and the application **approved by a majority decision**.

8. Articles and By Law Revision

With details having been circulated previously, the **General Manager** formally advised the meeting of the proposal to amend By Laws 1.3 and 2.1 in order to accommodate the new Candidate Membership category. On a show of hands the proposal was **approved unanimously**.

9. ICS and FEPORT Relationships

The **President** advised Council of the recent appointment of the **General Manager** on a full-time basis and on the successful conclusion of the negotiations with the Institute of Chartered Shipbrokers for continued occupation of space within their office. He said the new agreement lasted until June 2008, at which time ICS would decide whether to continue at the same location.

With regard to the relationship with FEPORT, **Mr. Heinonen** briefly mentioned the appointment of Diego Teurelinx as FEPORT Secretary General and ECASBA Brussels representative. He said the level of service provided by Mr. Teurelinx was significantly higher than previously.

10. External Relationships

The **President** reported on the FONASBA presence at the BIMCO 100th anniversary meeting and his role as Chairman of the Agency forum.

Mr. Knudsen reported on recent activity by Intertanko, in particular its call for members to recognise the value of good, professional agents. A copy of his report is attached. The **President** thanked him for his report and for the support of Intertanko on this and other issues.

With regard to the application to join IMO, the **President** said that he and the **General Manager** had met with IMO in July and it was clear that the organisation would value input from the agency community and so was encouraging the application. This needs to be submitted by the end of March in order to be considered by the relevant IMO committee in June 2006 and it is essential that the issues surrounding the style by which the Taiwan association is recorded in the FONASBA Members List be resolved by then. He said that the Taiwanese association had indicated it would be represented at the meeting and this would allow the opportunity for face-to-face discussions between the Taiwanese representative and the Executive Committee. Regrettably, however, he had not attended so the matter could not be taken forward in Tokyo. The **President** stressed, however, that Taiwan was well aware of the options being considered.

Council then discussed possibilities of FONASBA increasing its international profile by joining other organisations, the International Standards Organisation, the World Customs Union and the International Chamber of Commerce were proposed. The **General Manager** undertook to investigate and report back.

GM

11. Finance/Funding

The formal accounts of FONASBA for the year to June 30th 2005 had previously been circulated to all members and the **President** asked for comments from the meeting. With no comment having been received, and on a show of hands, the accounts to June 30th 2005 were **approved unanimously**.

A draft budget for 2005/6 had been circulated previously. **Mr. Houtved** suggested that the budget should be balanced and therefore should include a draw-down from reserves to compensate for any excess expenditure over income. With no further comment received from the meeting, and on a show of hands, the draft budget for 2004/5 was **approved unanimously**.

The **General Manager** reminded Council of the requirement to re-elect the auditors for the coming year. He said that messrs Blain Pritchard of Maidstone, UK, being eligible to do so, had offered themselves for re-election. On a show of hands, the proposal to re-elect Blain Pritchard as FONASBA auditors for the current financial year was **approved unanimously**.

The Executive Committee had proposed an increase of 2.0% in the FONASBA membership fees for the year July 1st 2006 to June 30th 2007. The proposal for ECASBA fees was for an increase of 2% also. No comment was made on the proposal and on a show of hands the proposal to increase FONASBA and ECASBA membership fees in line with the Executive Committee recommendations was **approved by a majority decision**.

12. **Annual Meeting 2006/7**

Mr. Mantrach introduced a short video presentation on Morocco and advised that the 2006 Annual Meeting would be held in Marrakech during the week October 30th – November 3rd. He said the lateness of the meeting compared to previous years was in order to avoid Ramadan. He said further information on the meeting would be circulated in due course.

Council then voted in secret ballot for the host nation for the 2007 Annual Meeting. Following the ballot, the **President** announced that Argentina had been nominated by a simple majority of the votes cast. He congratulated Argentina and thanked the other candidates for their excellent presentations and encouraged them to consider putting themselves forward for 2008.

13. **Any Other Business**

Concern was expressed by a number of delegates that the timetable for the meeting had been very tight and there had been little time to discuss papers circulated in advance or for detailed discussion on some of the major topics. **Mr. Campbell** suggested, and Council agreed, that the membership should be asked for their views on the format of the Annual Meeting and recommended that a questionnaire be sent to all member associations by the end of the year. **Mr. Masucci** said that the format of the Annual Meeting was under regular review by the Executive Committee to ensure it was appropriate and relevant but agreed that a thorough review, based on members' comments would be worthwhile. The **General Manager** undertook to draft the questionnaire. **GM**

Mr. Masucci also referred back to **Mr. Heinonen's** opening address to the ECASBA Plenary Meeting, where he called for more feedback from the membership. Supported by the **President**, and the **General Manager**, he reminded delegates that the enthusiastic support of the membership, both in terms of contributions to FONASBA activity and also in membership of the Executive committee and the advisory panels, was vital

14. **Date and Place of Next Meeting**

The **President** confirmed that the next Council Meeting would take place in Marrakech on November 3rd 2006.

There being no further matters to discuss, the President thanked Council for their support and brought the meeting to a close.

JCW/11.05

FONASBA ANNUAL MEETING TOKYO 2005

DELEGATES ATTENDING AN ANNUAL MEETING FOR THE FIRST TIME

DELEGATE	ASSOCIATION
Mr. David Craig	Centro de Navegación – Argentina
Mr. Durval Menezes Gama	FENAMAR – Brazil
Mr. Diego Teurelinx	ECASBA – Brussels
Mr. Marco Paifelman	FEDERAGENTI – Italy
Mr. Shin-ichi Miki	JAFSA – Japan
Mr. Masami Kubo	JAFSA – Japan
Mr. Takayuki Dao	JAFSA – Japan
Mr. Alae Sibari	APRAM – Morocco
Mr. Knut Frode Eriksen	Norwegian Shipbrokers' Assn. – Norway
Mr. Raimundo Abando Tartiere	ANESCO – Spain
Mr. Even Johansen	ASBA – USA