

FONASBA

MINUTES OF THE COUNCIL MEETING HELD AT THE INTERCONTINENTAL HOTEL BUDAPEST AT 2.00 p.m. ON FRIDAY, OCTOBER 8th 2004

Present:

Mr. U. Masucci	President
Mr. A. Pérez-Maura	Executive Vice President
Mr. P.J. Wood FICS	President Designate
Mr. B. D'Orey	Immediate Past President
Mr. M. Froio	Vice President
Mr. T. Iigaki	Vice President
Mr. C.P. Papavassiliou	Vice President
Mrs. G.C. Noer	Chairman, Chartering & Documentary Committee
Mr. G.J. Heinonen	Chairman, ECASBA
Mr. J.A. Good FICS	Chairman, Liner & Port Agency Committee
Mr. P.G.D. Smith FICS	Vice Chairman, Chartering & Documentary Committee
Mr. K. Bültjer	Vice Chairman ECASBA
Mr. M. Duin	Vice Chairman, Liner & Port Agency Committee

Mr. P. Campbell	Argentina	Mr. F. Carlini FICS	Italy
Mr. R. Garcia Piñiero	Argentina	Dr. R. Corrias	Italy
Mr. G. Hernandez	Argentina	Mr. B. Ferrando	Italy
Mr. J. Hunter	Belgium	Mr. V. Totorizzo	Italy
Mr. X. van Engelen	Belgium	Mr. F. Camisetti	Italy
Mr. G. Gordon Findlay	Brazil	Mr. E. Itoh	Japan
Mr. A. de Goés Pereira	Brazil	Mr. Y. Itoh	Japan
Mr. J.C. Gomes	Brazil	Mr. K. Itoh	Japan
Mr. P. Lopes de Oliveira	Brazil	Mr. V. Vaicekauskas	Lithuania
Mr. R.F. Machado	Brazil	Mr. M. Andrade Gomez	Mexico
Mr. V.M. Simoés Pinto	Brazil	Mr. J. Vega Arriaga	Mexico
Mr. A. Zanin	Brazil	Mr. A. Mantrach	Morocco
Mr. M. Tudor	Croatia	Mr. T. Skaug	Norway
Mr. E. Kouzapas	Cyprus	Capt. K. Goworowski	Poland
Mr. G. Sarris	Cyprus	Mr. A. Belmar da Costa	Portugal
Mr. A. Houtved FICS	Denmark	Mr. V. Guedes	Portugal
Mr. T. Paulsen	Denmark	Mr. J. Correia Luiz	Portugal
Mr. S. Lomberg	Finland	Mr. V. Banovic	Serbia & Montenegro
Mr. R. Sandberg	Finland	Mr. E. Bandelj	Slovenia
Mr. C. Génibrel	France	Mr. N. Warner	South Africa
Mme. F. Collet	France	Mrs. B. Blomqvist	Sweden
Mr. F. Le Bars	France	Mr. L. Karacelik	Turkey
Mr. J.W. Barclay FICS	Great Britain	Mrs. J. Cardona	USA
Mr. J.A. Foord FICS	Great Britain	Mrs. M. Collins	USA
Mr. G. Georgopoulos	Greece	Mr. A. Mukhadri	Yemen
Mr. J. Pachoulis	Greece	Mr. G. Wramfelt MICS	The Shipbrokers Register
Mr. P. Demeter	Hungary		
Mr. S. Finkei	Hungary	Observers	
Mr. B. Szalma	Hungary	Mr. Z. Bendjellit	Algeria
Mr. M. Cliffe	Ireland	Mr. T. Timlen	BIMCO
Mr. N. Ganzarski	Israel	Mr. R. Clayton	Fairplay Intl.

In Attendance:

Mr. J.C. Williams

General Manager

Item	Action
<p>1. President's Welcome</p> <p>The President welcomed all those present to the 2004 FONASBA Council meeting and extended a particular welcome to all those delegates attending their first Annual Meeting (a list is attached). He said this was the best-attended meeting in the last five years and thanked messrs. Demeter, Finkei and Szalma and their wives and the hotel for their efforts in hosting such a successful and enjoyable meeting.</p>	
<p>2. Minutes of the Previous Meeting held October 17th 2003</p> <p>The minutes of the meeting had been circulated previously. Mr. Georgopoulos stated that a ballot had taken place with the result that Greece had been confirmed as the venue for the 2006 Annual Meeting. The President said this was at variance with his recollection of the meeting and, following a vigorous discussion, the minutes as circulated previously were approved by a unanimous decision.</p>	
<p>3. Matters Arising</p> <p>There were no matters arising that were not otherwise covered in the agenda.</p>	
<p>4. Standing Committee Reports</p> <p>The President asked members of the standing committees, Chartering & Documentary, ECASBA and Liner & Port Agency, to provide brief verbal reports on the plenary meetings held during this Annual Meeting. Copies of the minutes of the plenary meetings of these committees will be circulated to all members.</p> <p>On the conclusion of their reports, the President thanked the committee chairmen for the work undertaken over the past twelve months. Every meeting had covered a range of interesting issues and progress had been made in a number of areas. He also reminded delegates that in order to make substantive progress FONASBA needed the input of its members. The committee chairmen, their Advisory Panels and the Secretariat could only take issues so far and he urged national associations to contribute enthusiastically to ensure FONASBA both represented their interests fully and took their concerns into consideration when taking action on various issues. He said that the Advisory Panels for the Chartering & Documentary and Liner & Port Agency Committees needed new members and that the Chairmen would be writing to national associations for volunteers.</p> <p>Mr. Gordon Findlay asked if it was possible for information on ECASBA activity to be made available to FONASBA members based outside Europe.</p>	
<p>5. Member Association Reports</p> <p>Member association reports received at the Secretariat by the end of October had been circulated and those for Italy and the USA had been tabled at the meeting (copies attached). Mr. Goworowski apologised for not having provided a report on activity in the Polish association but confirmed it would be sent to London for circulation. Mr. Bendjellit said that he had very much enjoyed his first experience of a FONASBA Annual Meeting and thanked everyone for making him so welcome. He said that it had been a long and difficult process to establish an association in Algeria but this was now complete and he hoped it would be in a position to apply for membership in due course. The President thanked Mr. Bendjellit for having attended and also thanked Mr. Mantrach for his assistance in encouraging him to do so.</p>	

6. Membership

The **President** updated the meeting on progress towards a membership application from the Chinese Association of Ship Agents (CASA). He reported on the very positive reception the FONASBA team had received in Beijing in June and said he was hopeful that progress could be made on this issue in the near future.

He said that efforts were continuing to identify and bring into membership other associations and asked that all existing members endeavour to support this initiative through their own contacts.

The **General Manager** advised that he had received information from **Mr. Mukhadri** from Yemen with respect to a pan-Arabic association based in Cairo. **Mr. Mukhadri** said he would provide further information after his return to Hoddeidah to enable London to follow up. The **President** thanked **Mr. Mukhadri** for his assistance.

The **General Manager** also advised that Switzerland had indicated its wish to resign from membership with effect from the end of June 2005.

7. Articles and By Law Revision

For the record, the **General Manager** formally advised the meeting of the proposal to amend Article 3.3 relating to accounting procedures, details of which had been circulated previously. On a show of hands the proposal was **approved unanimously**.

8. ICS and FEPOR Relationships

The **President** updated Council on the need to renew the contract with ICS and of the difficulties in finding a suitable candidate for the Administrative Assistant role. He said the aim was to improve the services provided to FONASBA members and confirmed that this was a priority issue.

With regard to the relationship with FEPOR, **Mr. Heinonen** advised Council that Ms. de Leeuw was leaving at the end of October. A replacement had been identified and he was hopeful the appointment would be confirmed in due course. He said the contract with FEPOR was reviewed on an annual basis.

9. External Relationships

The **President** thanked **Mr. Timlen** for having attended the meeting and for his presentation at the security seminar. He said that the relationship with BIMCO continued to be very good and beneficial for both sides. **Mr. Timlen** then gave Council a brief résumé of BIMCO activity. He also extended an invitation to FONASBA to attend the 100th Anniversary meeting of BIMCO in Copenhagen in May 2005.

10. Finance/Funding

The formal accounts of FONASBA for the year to June 30th 2004 had previously been circulated to all members and the **President** asked for comments from the meeting. With no comment having been received, and on a show of hands, the accounts to June 30th 2004 were **approved unanimously**.

The **General Manager** advised Council on the reasons for the change of auditors in mid-year and advised that the current auditors, messrs Blain Pritchard of Maidstone, UK, being eligible to do so, had offered themselves for re-election. On a show of hands, the proposal to re-elect Blain Pritchard as FONASBA auditors for the current financial year was **approved unanimously**.

The Executive Committee had proposed an increase of 2.5% in the FONASBA membership fees for the year July 1st 2005 to June 30th 2006. The proposal for ECASBA fees was for an increase of €4,000 across the entire membership. The **General Manager** explained how this amount would be apportioned across the ECASBA membership. No comment was made on the proposal and on a show of hands the proposal to increase FONASBA and ECASBA membership fees in line with the Executive Committee recommendations was **approved unanimously**.

A draft budget for 2004/5 had been circulated previously. The **President** advised Council of the need to budget for an excess of expenditure over income due to the changes in the staffing arrangements in the Secretariat. He said, however, that this would lead to an increase in service provision to member associations, to a higher profile and, hopefully, an increase in membership. It was for these reasons that the reserves had been increased to the equivalent of one year's subscription income. In response to a question from **Mr. Ganzarski**, he said that the budget deficit was only a temporary state of affairs. With no comment received from the meeting, and on a show of hands, the draft budget for 2003/4 was **approved unanimously**.

11. Annual Meeting 2004/5

Mr. Iigaki gave a brief verbal presentation on the 2005 Annual Meeting which will be held between October 18th and 22nd at the Intercontinental Hotel in Tokyo. He said that the programme would include an optional sightseeing tour in Kyoto. Information brochures had been circulated and he then introduced a short video on Tokyo for the information of Council members.

The **President** said that FONASBA was very much looking forward to visiting Japan and asked all national associations to give the best possible support to the meeting by sending as large a delegation as possible. He said he hoped the meeting in Tokyo would lead to the same level of interest in FONASBA in the Far East that had been achieved in Latin America following the meeting in Rio.

The **President** then moved on to the location for the 2006 Annual Meeting. He said that in Istanbul three associations, Argentina, Greece and Morocco, had indicated an interest in hosting this meeting. He said it was very pleasing that so many associations were keen to host Annual Meetings as this indicated a strong level of support for FONASBA. He said the Executive Committee had carefully considered the initial proposals on their individual merits and, on the basis that Morocco could have the same beneficial effect on FONASBA's profile in Africa that Rio had – and it was hoped Tokyo would have – the Committee had decided to recommend Morocco as the location for the 2006 Annual Meeting.

During the ensuing thorough debate on the proposal, **Mr. Georgopoulos** said he felt that Greece, being one of the founding members of FONASBA, should be given preference over a newly elected member such as APRAM. He therefore called for a ballot on the recommendation of the Executive Committee.

At the request of the President, therefore, Council was asked to vote on the motion, proposed by the Executive Committee, that **the 2006 Annual Meeting be held in Morocco**. After a ballot the **motion was passed by a majority decision**.

The **President** then advised that the **General Manager** would be drafting a set of guidelines for a standard procedure for the nomination of venues for the Annual Meeting. The Executive Committee would consider this draft at its January meeting.

12. Election of Officers 2004/6

The **Immediate Past President**, as Chairman of the Nominating Committee, was asked to confirm the nominations for officers for 2004/6. Before doing so, and on the occasion of his last

Council Meeting, he thanked the Hungarian Association for their hospitality and for having arranged such an excellent meeting and his colleagues on the Executive Committee for their support. He then read out the list of nominees for officers for 2004/6, the list having previously been circulated to member associations in accordance with By Law 4.2, copy attached.

With no other candidates having been nominated, **Council confirmed the nominations by acclamation.**

13. Any Other Business

None

14. Date and Place of Next Meeting

The **President** confirmed that the next Council Meeting would take place in Tokyo on October 21st 2005.

15. President's Closing Remarks/Introduction of New President

Both the retiring and newly elected **Presidents** made brief speeches.

There being no further matters to discuss, the President brought the meeting to a close.

JCW/10.04

**35th ANNIVERSARY ANNUAL MEETING
BUDAPEST 2004**

DELEGATES ATTENDING FOR FIRST TIME

NAME	ASSOCIATION
Mr. Zouaoui Bendjellit	Algeria (Observer)
Gulliermo Hernandez	Argentina
Xavier van Engelen	Belgium
Thomas Timlen	BIMCO
Agostinho de Goes Pereira	Brazil
Jose Eduardo Lopes	Brazil
Tonny Paulsen	Denmark
Rolf Sandberg	Finland
Stefan Lomberg	Finland
Charles Génibrel	France
John Pachoulis	Greece
Monnie Cliffe	Ireland
Nachum Ganzarski	Israel
Bruno Ferrando	Italy
Fabrizio Camisetti	Italy
Fujio Fukae	Japan
Kiyoshi Nakaue	Japan
Kyoichi Itoh	Japan
Yasuharu Itoh	Japan
Yoichi Isobe	Japan
Jesus Vega Arriaga	Mexico
Miguel Angel Andrade Gomez	Mexico
Trond Skaug	Norway
Kazimierz Goworowski	Poland
Carlos Vasconcelos	Portugal
Vittorino Guedes	Portugal
Vasile Frincu	Romania
Lin Chih-Ming	Taiwan
Marygrace Collins	USA
Ali Mukhadri	Yemen

ASSOCIATIONS REPRESENTED FOR THE FIRST TIME

Algeria – Observer
Mexico
Romania
Yemen

PROPOSED EXECUTIVE COMMITTEE NOMINATIONS
FOR 2004/6

(subsequently elected by Council October 8th 2004)

POST	CANDIDATE
PRESIDENT	PHILIP WOOD FICS
EXECUTIVE VICE-PRESIDENT	CHRIS PAPA VASSILIOU
PRESIDENT DESIGNATE	MARIO FROIO
VICE-PRESIDENT AFRICA	ABDELAZIZ MANTRACH
VICE-PRESIDENT AMERICAS	PATRICIO CAMPBELL
VICE- PRESIDENT ASIA	TAKAZO IIGAKI
VICE-PRESIDENT EUROPE	CHARLES GÉNIBREL
COMMITTEE CHAIRMEN	
CHARTERING & DOCUMENTARY	GRETE NOER
ECASBA	GUNNAR J. HEINONEN
LINER & PORT AGENCY	JOHN GOOD FICS

Proposed by the Nominating Committee
BERNARDO D'OREY – Immediate Past President
FRANÇOIS LE BARS
GÖRAN WRAMFELT

July 2004