

# Saleform 2011

- the next generation agreement for  
sale & purchase of ships

Chartering & Documentary Committee Plenary meeting  
Sydney 12.10.2011



# Saleform

- \* Developed and first published in 1925
- \* Adopted by BIMCO in 1956
- \* Revised 1966, 1983, 1987, 1993



# Revision process

- \* Document for and by the industry
- \* Fact finding process early 2010
- \* Modest revision decided



# NSA working group

- \* Petter Andrup, R S Platou ASA (Chairman)
- \* Peter Graff, Inge Steensland AS
- \* Erik Grepne, Joachim Grieg KS
- \* Erik Ofstad, R S Platou ASA
- \* Lars Chr. Skarsgård, Fearnleys AS
- \* Carl Fr. Wennersteen, Oslo Shipbrokers AS
- \* Ole Zachariassen, Lorentzen & Stemoco AS
- \* Henrik Aadnesen, Nordisk Defence Club



# BIMCO working group

- \* Francis Sarre, CMB (Chairman)
- \* Christoph Bruhn, Bruhn Shipbrokers GmbH
- \* Harry Fafalios, Greek Shipping Co-operative
- \* Matt Hannaford, Clyde & Co
- \* Alan Mackinnon, UK P&I Club
- \* Georg Scheel, Nordisk Defence Club



# First meeting



# Consultation meeting Oslo





# Consultation meeting London





# Consultation meeting Singapore



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- \* Final consolidating meeting in Oslo
- \* Document approved by BIMCO in November



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\* Thank you for your attention!

