

FONASBA Annual Meeting

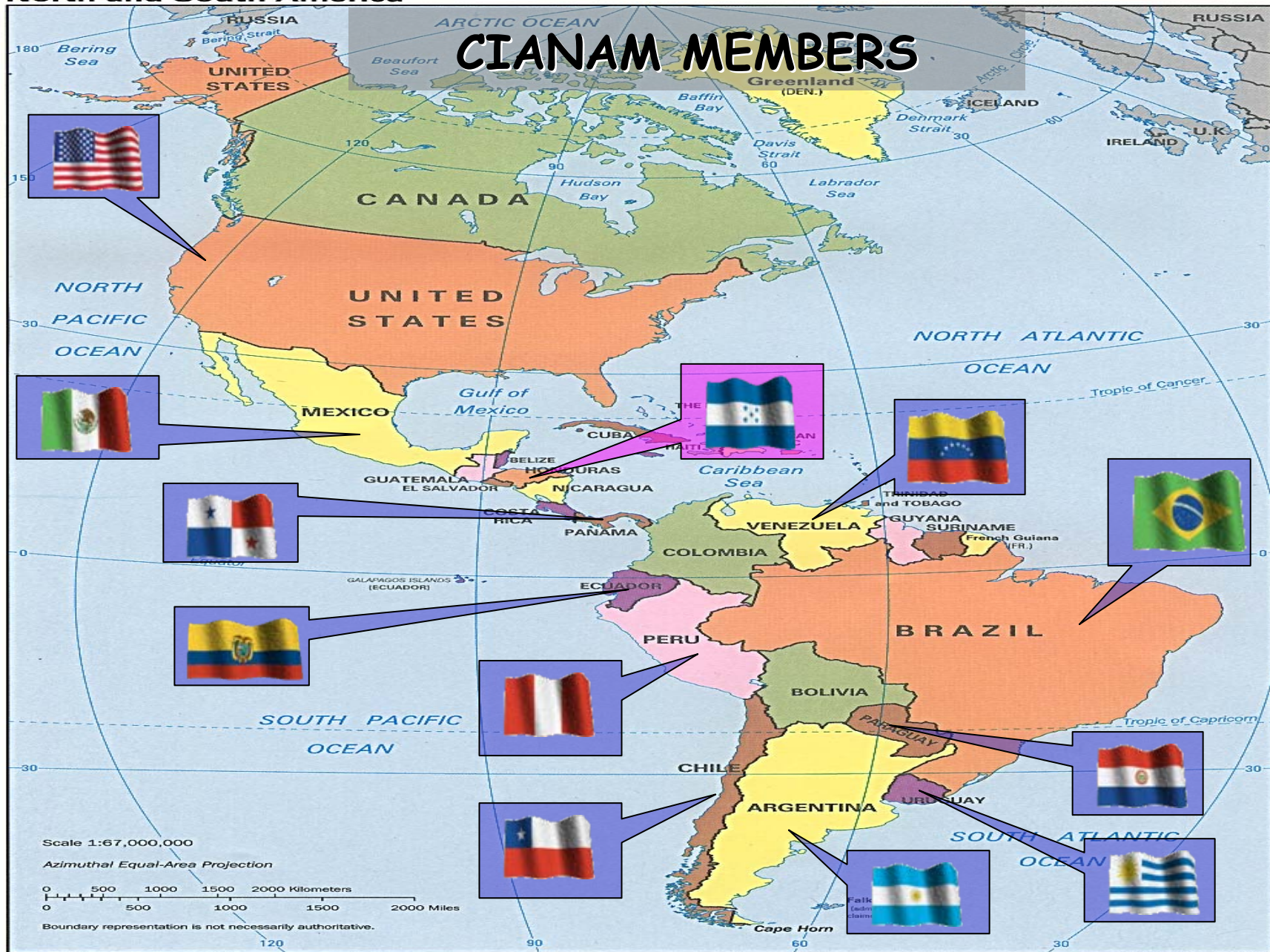
Varna 2010



Waldemar Rocha Junior
President of CIANAM

North and South America

CIANAM MEMBERS



 Members

 New Members in 2011

Latest Annual Assembly CIANAM
National Harbor, Maryland USA- April 2010
Delegations

FONASBA

Tonny Paulsen

ASBA - USA

Jeanne Cardona

Linda Clayton

Marygrace Collins

George Duffy

Cris Hall

Jason Kelly

Mike Ogle

Jim Papp

Tom Roberts

Lars Westerberg

AMANAC - MEXICO

Estenio Pinzas Vidmar

Miguel A. Andrade

Jesús Vega Arriaga

AHCORENA- HONDURAS

Holger Peters

APAM - PERU

Sabino Zaconeta Torres

ASONAVE - VENEZUELA

Jose Benata

Juan Carlos Gamboa

CAMARA MARITIMA - PANAMA

Ermesto Mock

CENTRO DE NAVEGACIÓN - ARGENTINA

Javier Dulce

Patricio Campbell

Rodolfo García Piñeiro

Guillermo Hernandez

Roberto Barrero

CENTRO DE NAVEGACIÓN - Uruguay

Mario Baubeta Colffield

Leticia Gallareta

FENAMAR - Brasil

Mario Fróio

Glen Gordon Findlay

Waldemar Rocha Junior

André Zanin Oliveira

Agenda of the VII Annual Meeting

- ✓ Presentation of National Associations' reports.
- ✓ Maritime Conference and Panama Exhibition February 2011.
- ✓ Cargo & Crew Clearance Update Port Security (US Government Officials) .
- ✓ Fonasba Quality Standard
- ✓ DA Desk & Other Third Party Disbursement Service Providers.
- ✓ FONASBA Port Procedures Survey.
- ✓ CIANAM Strategic Plan.
- ✓ Education
- ✓ CIANAM's Treasury report
- ✓ President's election
- ✓ Choice of the next host to hold the VII Meeting of CIANAM
- ✓ Closing event.

NEW CIANAM BOARD OF DIRECTORS

- President, Mr Waldemar Rocha Junior, of FENAMAR (BRAZIL).
- 1st Vicepresident, Mr Mike Ogle, of ASBA (USA).
- 2nd Vicepresident, Mr Estenio Pinzas, of AMANAC (MEXICO).
- Committee members,
 - Mr Jorge Contreras, of APAM (PERU).
 - Mr Ernesto Mock, of Cámara Marítima de Panamá (PANAMA).
 - Mr Javier Dulce. of Centro de Navegación (ARGENTINA).
- Treasurer, Mr, Mario Baubeta, of Centro de Navegación (URUGUAY),

Conclusions

- The national associations give information related to economic and trade indicators as regards the situation of port and sea transport of each country. They emphasize the need to improve ports infrastructure in order to adapt them to the new scene in view of the increase in vessels size that in the near future will operate in regional ports.
- They also inform about the institutional activity regarding the relation with government authorities, which tend to simplify this activity and all the efforts made in training and quality management in order to reach the best goals of management and efficiency.
- ASBA representative informs about the problems caused by DA Desk in the relation between the Principal and the Ship Agent.

Conclusiones

- CIANAM Strategic Plan 2010 agreed to be created in the last Annual Meeting. An insitutional management document was presented in order to determine the priorities of the activities of the Cámara in the short and medium term. This document consists of a matrix consolidated on CIANAM's problems, startegic goals and the activities to be performed.
- Deep concern of the high influence workers and Unions are getting in Port Decissions in many Latin America Countires which not only increase costs but introduce burocracy. Here members agreed to request Fonasba assistance if possible to tackle these problems before International Workers Organizations. In the meantime procedures will be taken before local Port Authorities thru CIANAM.
- Buenos Aires (Argentina) was selected as Host Country for the 2011 Annual Assembly.

Future tasks of CIANAM Members

- ❖ Maintain latin america ports and cost competitive.
- ❖ Support investments and facilities to attend growing foreign trade.
- ❖ Avoid labour conflicts in the region.
- ❖ Support free trade agreements (Mercosur-EU).



C.I.A.N.A.M.

*Cámara Interamericana de Asociaciones
Nacionales de Agentes Marítimos*

THANKS FOR YOUR ATENTION !!