



**European Maritime Day
2010**

ECASBA WORKSHOP

19th May 2010

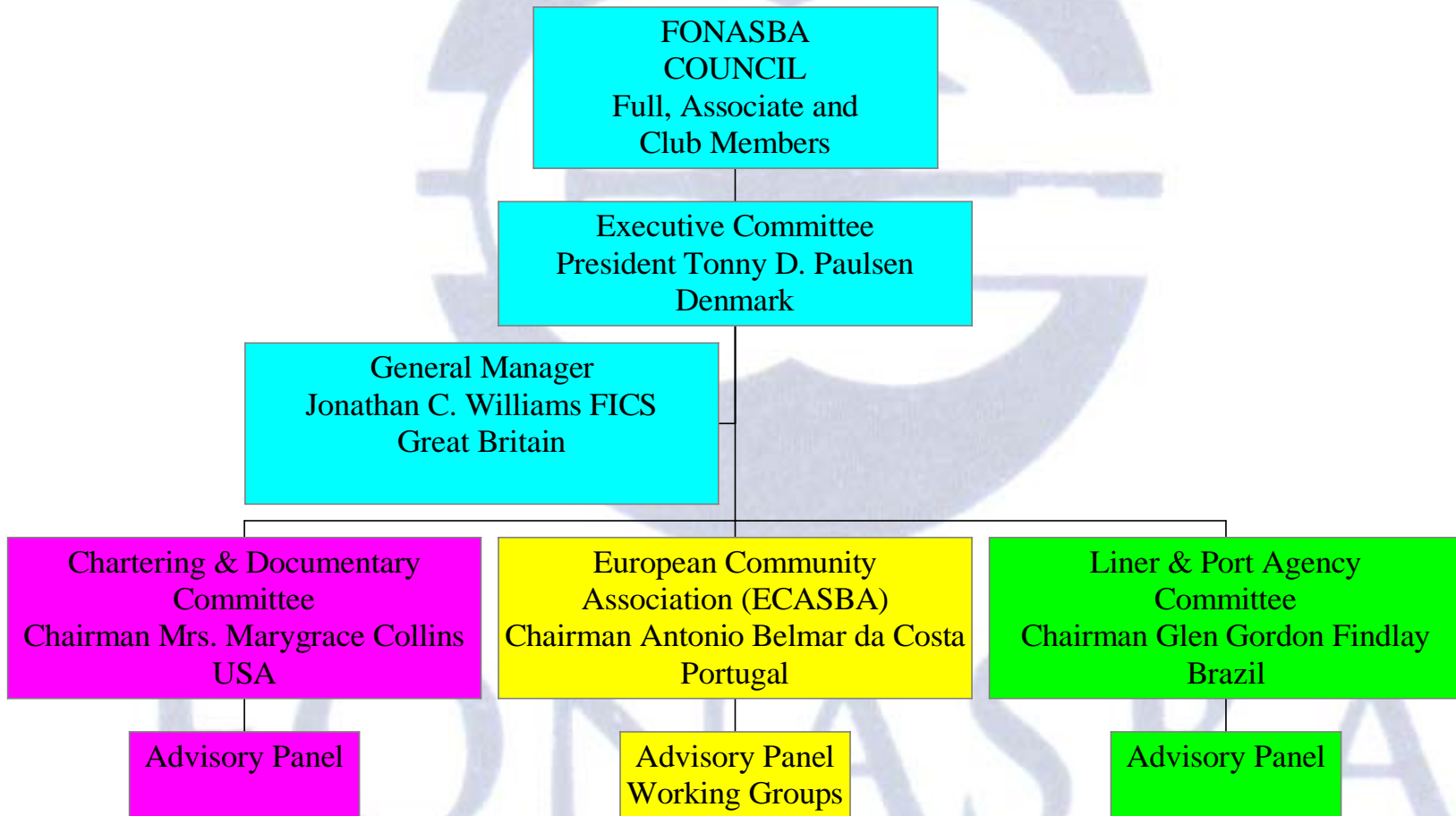
FONASBA –

“Who are we, what do we do, and how?”

Presentation by

Tonny Dalhøj Paulsen - President

FONASBA Structure



The Aims of FONASBA

FONASBA was formed in 1969 to speak with authority on behalf of the shipping profession in so far as shipbrokers and agents are concerned, to promote fair and equitable practices in those professions, to co-operate with other international maritime bodies and to consult and advise on any matters of concern to the shipping industry.

FONASBA has consultative status with IMO, UNCTAD and UNCITRAL, as well as a close association with INTERCARGO. The Baltic Exchange, BIMCO, INTERTANKO and the Shipbrokers' Register are Club Members.

FONASBA Membership 2010

AFRICA: Kenya, Mauritania, Mauritius, Morocco, South Africa, Senegal, Sudan, Tunisia

AMERICAS: Argentina, Brazil, Mexico, Peru, Uruguay, USA

ASIA: China, Japan, Philippines

AUSTRALASIA: Australia

EUROPE: Belgium, Bulgaria, Croatia, Cyprus, Denmark, Finland, France, Germany, Great Britain, Hungary, Iceland, Ireland, Italy, Malta, Montenegro, Netherlands, Norway, Poland, Portugal, Russia, Slovenia, Spain, Sweden, Turkey

MIDDLE EAST: Dubai, Israel, Syria, Yemen

FONASBA

Global Reach

By virtue of the extent and breadth of its international membership, FONASBA is uniquely placed to represent the interests, aspirations and concerns of the global shipbroking and agency communities at all levels of legislative and governmental authority.

In order to achieve these aims it therefore maintains close and active links, both directly and through its member associations, with regional, national and international bodies.

FONASBA Range Committees

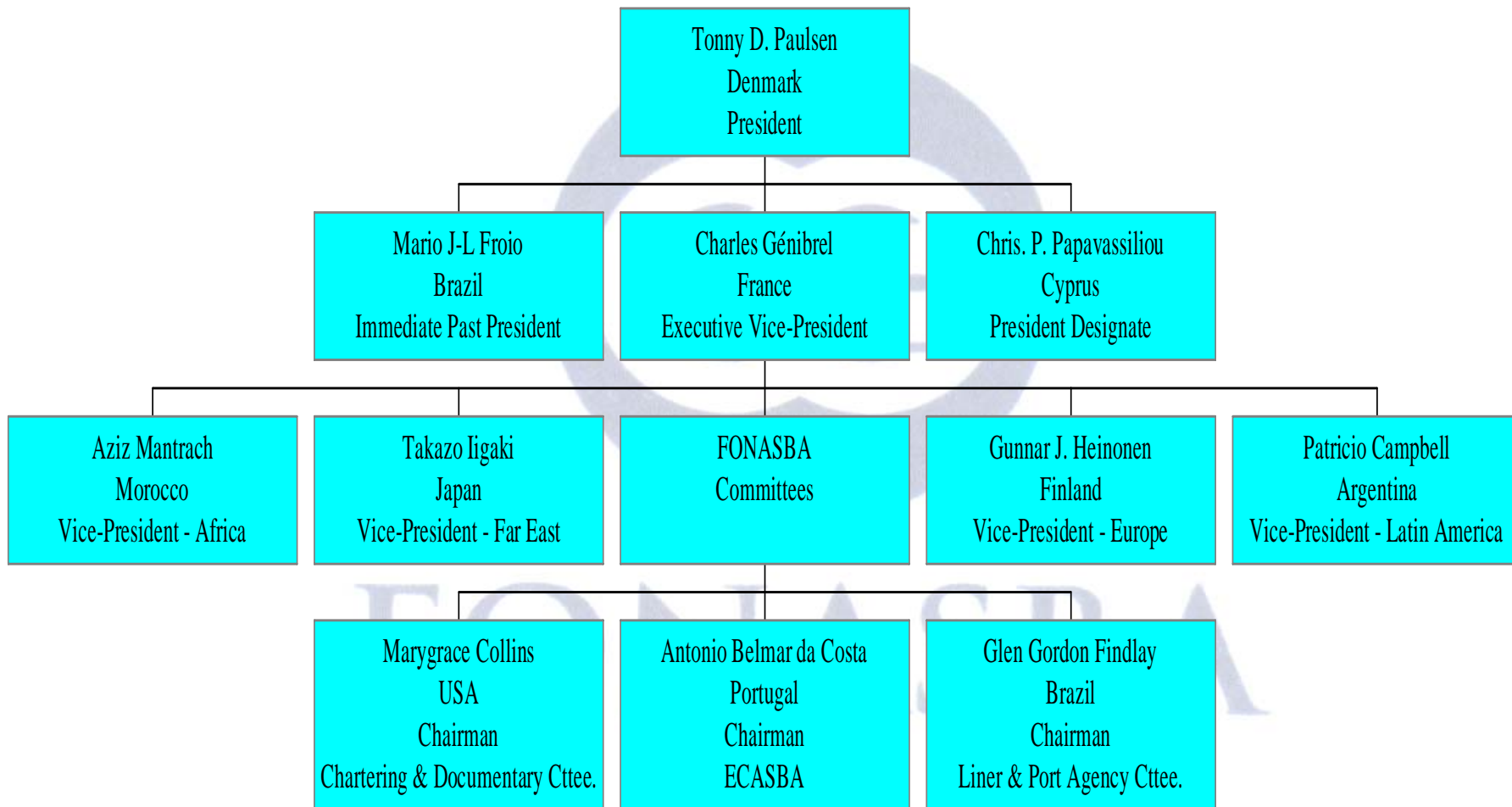
In order to ensure that the interests of its members are fully represented, FONASBA has established a number of regional range committees to provide a forum for the member associations in the region to discuss matters of mutual interest and concern at a local level. The committees, currently covering the Americas, the Mediterranean and Black Sea region, the Nordic countries, the Far East and Europe, operate by correspondence and meet at the FONASBA Annual Meeting. At all times the range committees have the opportunity to raise issues with the wider membership.

Administration

FONASBA is administered by an Executive Committee consisting of the President, an Executive Vice-President, four Vice-Presidents, each representing a specific geographical area, and the Chairmen and Vice-Chairmen of the three standing committees, Chartering & Documentary, Liner & Port Agency and ECASBA, the body representing European member associations at European Union level.

The Executive Committee meets three times a year to develop FONASBA policy and procedures, with its proposals being placed before the Council, consisting of representatives of all member associations, for ratification at the Annual Meeting.

FONASBA Executive Committee 2008/10



ECASBA

ECASBA is the European committee of FONASBA, the international association of ship brokers and agents.

ECASBA exists to promote and protect the interests of those members of FONASBA domiciled in member, or applicant member, states of the European Union.

ECASBA undertakes this role by voicing the opinions of its members in consultation with the European Commission, the European Parliament and other relevant bodies.

ECASBA Membership 2010

The following countries are represented within ECASBA:

Belgium, Bulgaria, Croatia, Cyprus, Denmark, Finland, France, Germany, Great Britain, Hungary, Ireland, Italy, Netherlands, Norway, Poland, Portugal, Slovenia, Spain, Sweden and Turkey.

Future Development

In terms of future development, FONASBA is committed to maintaining its position as the pre-eminent shipbroking and agency organisation and to this end is actively seeking new members on a world-wide basis. Through the network of range committees, and utilising the wide range of contacts within the membership, FONASBA is currently in discussions with national associations in all geographical areas.

FONASBA Quality Standard

In October 2007, FONASBA unveiled its Quality Standard for Ship Brokers and Agents. This is designed to set an internationally recognised set of quality criteria by which companies operating in the broking and agency industries can be judged. Only companies that are members of FONASBA member associations can secure this standard.

FONASBA



Thank You

FONASBA